

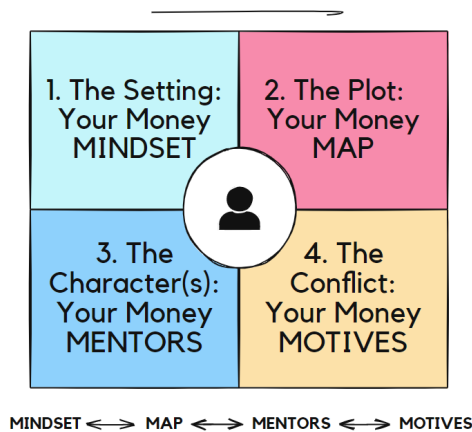
Your Money Story – Part 7

Money Mentors & Motives



- ☑ We all have a **Money Story**, or set of **BELIEFS** around money that leads to certain **BEHAVIORS** with our money.
- ☑ When it comes to money, these **BEHAVIORS** either **BENEFIT** or **COST** us.
- ☑ The key is our **Money Story** ⇒ Because *everything to do with our money begins with our BELIEFS about money.*
- ☑ Biblical Wealth is **FREEDOM, IMPACT, and GENEROSITY**. 2 Corinthians 9:11 > “You will be made rich in every way so that you can be generous on every occasion...”

4 Key Elements To Your Money Story

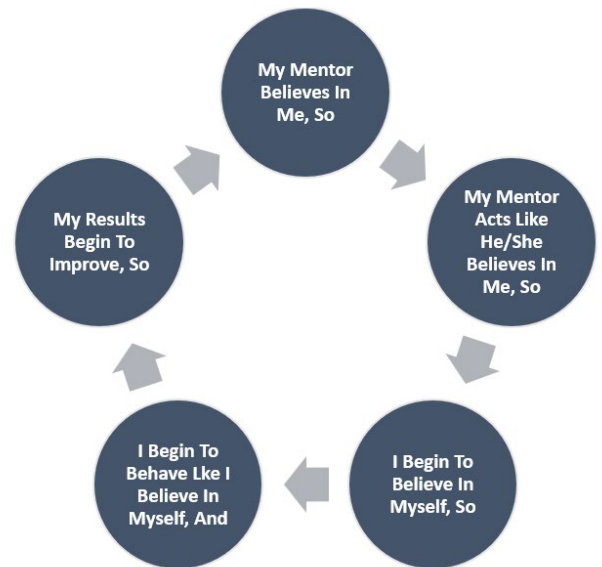


Your Money Mentors

When your **Mentor** believes in you, it causes you to believe in yourself, pull your life together, and step higher.

Social psychologists refer to this as the “**Pygmalion Effect**”. Great **Mentors** help people believe in themselves so they can do better in life, relationships, and **Money**.

Without **Mentoring**, there would be no Apple Computers, and no Facebook. Bill Campbell, known as the “Silicon Valley Coach”, **Mentored** Steve Jobs, and then Steve Jobs **Mentored** Mark Zuckerberg. Without **Mentoring**, many great artists and industry leaders wouldn’t be where they are today. Way back in 400 B.C., Socrates **Mentored** Plato – and then Plato **Mentored** Aristotle. This trio alone can show us the power of **Mentoring** relationships, and how the student can become the master.



Mentoring Stats:

- ☑ 84% of Fortune 500 companies have **Mentoring** programs,

- ☑ 100% of Fortune 50 companies have **Mentoring** programs,
- ☑ Of those with a **Mentor**, 97% say they are valuable,
- ☑ 89% of those who have been **Mentored** will also go on to mentor others,
- ☑ Mentees are promoted 5 times more often than those without **Mentors**,
- ☑ **Mentors** themselves are 6 times more likely to be promoted,
- ☑ 87% of **Mentors** and mentees feel empowered by their mentoring relationships and develop greater confidence.

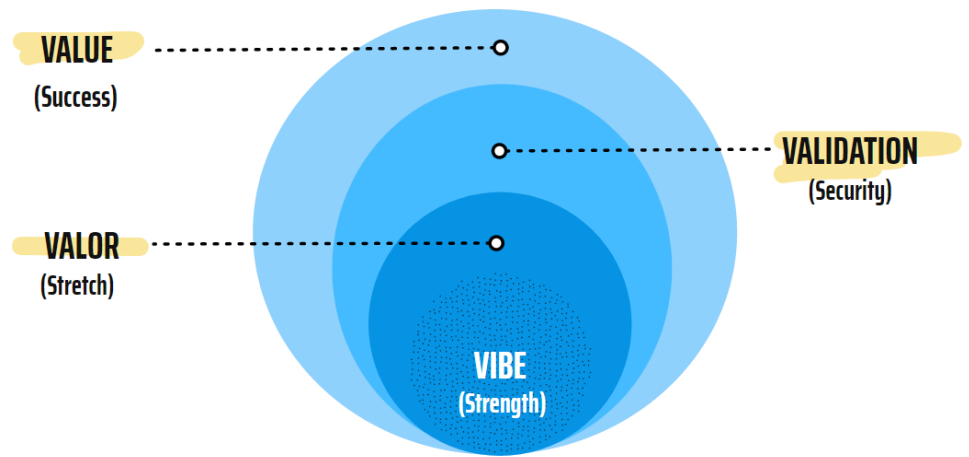
Everyone needs a Paul, and a Timothy.
The 12 Needed A Jesus To Fulfill Their Potential.

Vibe Into Value

True **Mentors** have this unique ability to pick up **Vibes** that everyone else misses from within you. And they help you turn your **Vibe** into **Valor**, **Validation**, and eventually, **Value**...

Mentoring, simply put, is:

Learning From Those Who Have Done It, Watching Those Who Are Doing It, Getting A Map From Someone Who Has Taken The Journey Before.



Why We Need Mentors:

1. **A Mentor Provides Praise** ⇒ Needed encouragement!
2. **A Mentor Provides Perspective** ⇒ Experience + time = wisdom.
3. **A Mentor Provides Proficiency** ⇒ A Mentor gives us a shortcut.
4. **A Mentor Provides Patience** ⇒ To hang on until we get where they are!

Create Your Own Personal Wisdom Council (PWC)...

A **Personal Wisdom Council (PWC)** is a small group of **Mentors** who add wisdom, counsel, and advice to your life. You don't need 20 people; literally 2-3 high quality **Mentors** will do. Let's look to the Word:

- 🔑 Proverbs 12:15 ⇒ "The way of fools seems right to them, but the wise listen to advice."
- 🔑 Proverbs 13:10 ⇒ "Where there is strife, there is pride, but wisdom is found in those who take advice."
- 🔑 Proverbs 19:20 ⇒ "Listen to advice and accept discipline, and at the end you will be counted among the wise."
- 🔑 Proverbs 20:18 ⇒ "Plans are established by seeking advice; so if you wage war, obtain guidance."

The Story Of Solomon – I Kings 3:4-15 ⇒ *Though He Could Have Had Anything, He Asked For Wisdom Above All. Wisdom Led To Wellness, Wins, and Wealth!*

In the Bible, we see the idea of “counsel” again and again. This is not to be confused with getting “counselling” or “therapy”. In the Bible, “counsel” is advice, confidentiality, and intimacy that leads to the sharing of wisdom.

PWC Mentors Are:

1) Faithful (To The Word)

⇒ Psalms 1:1-3:

- ☑ *Only God’s Word Has The Answers We Are Looking For* ⇒ Psalm 119:105
- ☑ *The Best **Mentors** Submit To God’s Word,*
- ☑ *If Your **Mentor** Is Not Leading From God’s Word, You Need A New Mentor.*

2) Factual

⇒ Proverbs 15:22 & I Peter 3:15:

- ☑ *The Best **Mentors** Align Their Wisdom To The Facts Of God’s **Word*** ⇒ Psalm 119:9
- ☑ *The Best **Mentors** Align Their Wisdom To The Facts Of God’s **World*** ⇒ Romans 1:18-20
- ☑ *The Best **Mentors** Align Their Wisdom To The Facts Of **Human Experience*** ⇒ Psalm 139:13-18

3) Fruitful

It doesn’t get more plain than this: You will know them by their fruit ⇒ Matthew 7:15-20:

- ☑ *The Best **Mentors** Demonstrate Competencies,*
- ☑ *The Best **Mentors** Know That Their Actions Speak Louder Than Their Words,*
- ☑ *The Best Mentees Look For **Mentors** With The Fruit They Need.*

4) Fearless Shepherds

⇒ Psalm 23; Ezekiel 34:1-6

⇒ Acts 20:28-31 ⇒ “28 Keep watch over **yourselves** and **all the flock** of which the Holy Spirit has made you **overseers. Be shepherds** of the church of God, which he bought with his own blood. 29 I know that after I leave, savage wolves will come in among you and will not spare the flock. 30 **Even from your own number** men will arise and distort the truth in order to draw away disciples after them. 31 **So be on your guard!** Remember that for three years I never stopped warning each of you night and day **with tears.**”

⇒ **Safety vs Comfort...**

⇒ **Steve Jobs** ⇒ “My job is not to be easy on people. My job is to take these great people we have and to push them and make them even better.”

⇒ Author E.M. Forster ⇒ “Spoon feeding, in the long run, teaches us nothing but the shape of the spoon.”

⇒ Notice that “friends” are not on the list of PWC Mentors. The advice of your “friends” can be disastrous ⇒ I Kings 12:1-17...

5 Easy Steps to Obtain A Mentor...

1. **Desire** ⇨ When you have desire, you will discover a way.
2. **Commit** ⇨ “When the student is ready, the teacher appears.”
3. **Ask** ⇨ Ask your prospective **Mentor**, being clear about what you need!
4. **Give** ⇨ Anticipate the **Mentor’s** needs, wants, and desires. Find out what your **Mentors** want, attach yourself to one of their top priorities, and help them accomplish it. In doing so, you tap into the law of reciprocity.
5. **Distance** ⇨ Get **Mentoring** from a distance ⇨ **Read, Watch, and Study...**

Warren Buffet: “If you can tell me who your heroes are, I can tell you how you’re going to turn out in life.”

Your Money Motives:

WHAT’S OUR WHY With Money?

Why Do We Want To Grow Our Wealth?

What Is Our Motive?

⇨ 2 Corinthians 9:11 ⇨ “You will be made rich in every way so that you can be generous on every occasion...”

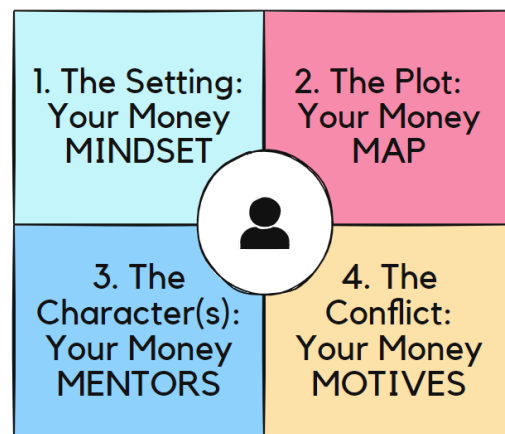
If You Want To Give Back, Being Profitable Is The Pre-Requisite:

- ♥ Give Back – Don’t Wait To Get A Lot To Start Giving Back.
- ♥ Give Up In Order To Go Up.
- ♥ We Make A Living From What We Get, But A Life From What We Give.
- ♥ Your Greatness Is Not In What You Have, But In What You Give.
- ♥ We Rise By Lifting Others. As We Refresh Others, We Are Refreshed.

How Can I Give Back?

- 🔑 **Talent** – Expertise,
- 🔑 **Time** – Time,
- 🔑 **Treasure** – Financial Resources,
- 🔑 **Tugs** – What tugs at your heart strings?,
- 🔑 **Traction** – Outcomes,
- 🔑 **Team** – Partner.

4 Key Elements To Your Money Story



MINDSET ↔ MAP ↔ MENTORS ↔ MOTIVES