

EVANGELISM

HOW TO SHARE THE GOSPEL EFFECTIVELY



DAVID GROVES
SAMUEL MWANGI
ISAAC MAINA
MARK DUNN



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Evangelism: How to share the gospel effectively

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1st Edition 2022

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Content Writers:

Pastor David Groves, IGO-International Gospel Outreach

Pastor Samuel Mwangi, PIPES International, USA

Pastor Isaac Maina, PIPES International, Kenya

Dr. Mark Dunn, Take Hope Ministries

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Published in Kenya by:

Sure Designers and Printing Press

Email: suredesigners@gmail.com

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ABOUT PIPES INTERNATIONAL

Partnership for Indigenous Peoples - PIPES International is a global Christian organization partnering with indigenous peoples, local churches, and organizations to make disciples and end poverty. We evangelize in Africa, Asia, and the United States. PIPES has also developed a Discipleship Pathway Workbook that helps equip Christians.

www.pipesinternational.org

ABOUT INTERNATIONAL GOSPEL OUTREACH

International Gospel Outreach is a mission agency working across denominational lines to spread the Gospel of Jesus Christ at home in the United States and around the world. We are a non-profit organization recognized by the IRS to receive donations for tax exemption. IGO provides the necessary training for its career missionaries to reach their fields of service.

www.igomissions.org

EVANGELISM

INTRODUCTION

The most remarkable story ever told on earth is the story of God's redemption for humanity. Through one man's sin, all people became sinners (**Genesis 3**). In His own wisdom and through His immeasurable grace, God sent His Begotten Son Jesus Christ (**John 3:16**) to die on the cross so that His precious blood can atone for the sins of all. Jesus came to save that which was lost. When we believe in Jesus and are saved, we start a journey and grow to maturity. As Paul says in **Romans 10:14-15**, people cannot hear unless someone preaches to them. This book provides step by step guide on how to share the gospel.

A CALL TO EVANGELIZE

Matthew 28:18-20

“Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to observe all things that I have commanded you; and lo, I am with you always, even to the end of the age.” Amen.

The Great Commission is the sending of the disciples by Jesus to the whole world to preach the Good News of the Kingdom of God (**Matthew 28: 18-20**). This is the core mission of every Christian. It is what we live for. Jesus invites us to follow Him and gives us an obligation to go and make disciples. The disciples took the Lord's command seriously and went around the world, sharing the good news of Jesus Christ. They were so passionate that the accusers said that they were turning the world upside down - (**Acts 17:6**). It is now our turn to transform our generation through the gospel.

In this regard, PIPES International and IGO ministry have developed a workbook on evangelism that aims to help Christians to evangelize effectively. This is a perfect tool of evangelism that the church will find helpful in reaching unbelievers.

HOW TO DO EVANGELISM

There are many methods of evangelism and this is one of them. Please note that methods don't save, but Jesus does. Any method is a guide to help us to take a step and evangelize.

1. INTRODUCTORY CONVERSATION

Start a general talk about the weather, soccer, and other topics of interest to your listener. Avoid politics which may distract your goal.

2. QUALIFYING QUESTIONS:

Start your conversation on spiritual matters.

Would you mind if I ask you some Bible-related/spiritual questions?

IF YES, continue with simple questions.

a) Do you have any spiritual beliefs?

b) To you, who is Jesus?

You want to give them a minute to express what they know or believe.

c) Do you believe in life after death? or Do you think there is Heaven or Hell?

Whatever they say, don't argue, don't correct them, you are just laying a foundation.

d) When you die, where will you go? (Most people will say Heaven).

e) What do you think it takes to go to Heaven?

Expect all sorts of answers but again, you are getting ready to share the message.

f) Would you like to know what the Bible says about the questions I have asked you? Hopefully, you get a "YES."

You could also say, allow me to share with you for just a few minutes.

This is the time to take the person through the gospel message.

3. SHARE THE MESSAGE: READ SCRIPTURES

A: GOD'S LOVE

You always want to start with **LOVE**. This gives an assurance that your listener is loved by God who created us all.

John 3:16: “For God so loved the world that He gave His only begotten Son, that whoever believes in Him should not perish but have everlasting life.”

- ✓ God loves you (Name). God loves you “Peter, Mary.”
- ✓ He gave (A gift)
- ✓ We are to believe
- ✓ Result: Not perish but have eternal life.

B: OUR PROBLEM IS SIN

Romans 3:23: “for all have sinned and fall short of the glory of God.”

All sinned - Including you and me.

What is SIN? Wrongdoing. Fallen short of God's standard.

Have you ever said something that was not true (YES) - That is a sin.

C: THE WAGES OF SIN IS DEATH, BUT THE GIFT OF GOD IS ETERNAL LIFE

Romans 6:23: “For the wages of sin is death, but the gift of God is eternal life in Christ Jesus our Lord.”

When we sin, we earn a wage - The wage is death.

Do you know what a wage is? You earn money when you work.

Man is sinful and sin separates us from God. Man is deeply sinful.

The **Good News** is that Jesus died for our **SINS**.

“But the free gift of God is eternal life in Christ Jesus our Lord.” Romans 6: 23b.

One can earn **DEATH** or receive **ETERNAL LIFE**.

OUR PROBLEM IS SIN - God so loved us that He gave us His Only Son.

Romans 5:8, “But God demonstrates His own love toward us, in that while we were still sinners, Christ died for us.”

We have all sinned and deserve the punishment, but Jesus died in our place. We now have an opportunity to follow Jesus by responding to His saving message.

D: YOUR RESPONSE

Romans 10: 9-10

“that if you confess with your mouth the Lord Jesus and believe in your heart that God has raised Him from the dead, you will be saved. For with the heart one believes unto righteousness, and with the mouth confession is made unto salvation.”

Confess with your Mouth (Jesus is Lord) and believe in your Heart (God raised Jesus from the dead).

- ✓ We decide things in our hearts. It is a place of determination.
- ✓ Believe (Trust, put faith in God, Reliance in God).
- ✓ Believe in your heart - and be justified.
- ✓ Put your right relationship with God.

ABC: Admit (You are a sinner).

Believe (That Jesus died for you).

Confess (With your mouth that Jesus is your Lord and Savior).

TESTIMONY

Give a personal testimony.

- ✓ Short description of life before you came to Christ.
- ✓ Share how you came to know Christ.
- ✓ Talk about how your life has changed since then.

4. RESPONSE FROM THE LISTENER (ASK THE QUESTIONS)

- Would you like Jesus to do what He did for me?
- Would you like to put your trust in Jesus? You can ask Jesus to come to your life.
- Will you surrender your life to Him and live for Him?
We will ask God to come to your life. God will give you a free gift of eternal life.

5. PRAY WITH THEM

Note: People need to be guided. Pray for them. Ask God to come to their life. Let them hear you pray. Let them pray after you.

PRACTICE IN CLASS

Practice in small groups how you will share the gospel in the neighborhood, market, and school, among other places.

One person is the “**preacher**” and the other is the “**sinner.**” The Teacher will guide you when necessary. You can rotate the role of the preacher and the unbeliever. Go through the steps learned in class. Keep practicing until you feel comfortable with the Scriptures and the flow of thoughts.

GO TO THE FIELD AND DO WHAT YOU HAVE LEARNED

Go out in small groups of two to four people.

- i) One to begin the introduction (Greetings, names, opening questions).
- ii) Another to share the message (**John 3:16, Romans 3:23, Romans 6: 23, and Romans 10:9-10**).
- iii) Another to share a testimony of their salvation journey.
- iv) Finally, the last person in the group to do an invitation and a prayer. (If you are only two, share the roles accordingly).

NOW THAT YOU ARE SAVED

You have made a good decision to receive Jesus as your Lord and Savior. You will not regret it.

You may be wondering, what do I do next?

You may be excited but also anxious about your life going forward.

Just know that it is not complicated. Jesus is now your friend, and you will take some steps to know Him better every day.

The Bible says that you are a new creation. **(2 Corinthians 5:17)**

“Therefore, if anyone is in Christ, he is a new creation; old things have passed away; behold, all things have become new.”

You have now started your journey of faith.

Remember, Jesus is preparing a place for you **(John 14:2)**, Jesus is praying for you **(Hebrews 4:15-16, Hebrews 7:25)**.

FOUR THINGS YOU NEED TO DO

(A). READ THE BIBLE (2 Timothy 3:16-17 and 1 Peter 2:2-3)

God wants you to read the Bible because that is the primary way He speaks to us. It is an essential element for growth. Get some time each day to read your Bible.

(B). PRAY (Ephesians 6:18)

Prayer is two-way communication with God. The primary way to speak to God is through prayer. Take your burdens and your cares to God. Pray always.

(C). FELLOWSHIP (Hebrews 10:24-25)

The Scriptures urge us to continue in fellowship to build one another up in a loving relationship. Gather with other God’s people for service, prayer, fellowship, and encouragement.

(D). SHARE YOUR FAITH WITH OTHERS (John 3:16)

Finally, tell your friends about the new life in Christ. You are now a believer, and you are not ashamed of the gospel. You don't have to think so much what to say, just tell them that you are now saved and your life has been transformed. Share with them about your new life and about the love of God.

EVANGELISM TRAINING SUMMARY PAGE

1. Introductory Conversation

2. Qualifying Questions

- a. Do you have any spiritual beliefs?
- b. To you, who is Jesus?
- c. Do you think there is a Heaven or Hell?
- d. When you die, where will you go?
- e. What do you think it takes to go to Heaven?
- f. Would you like to know what the Bible says about that?

3. The Message: Scriptures

- a. **Romans 3:23**
- b. **Romans 6:23**
- c. **Romans 5:8**
- d. **John 3:16**
- e. **Romans 10: 9 & 10**

(Personal Testimony-Share your testimony)

4. Response. Would you like Jesus to do for you what He did for me? (If yes, qualify).

Do you believe Jesus died for your sins and rose again?

Will you surrender your life to Him and live for Him?

5. Prayer

Dear Heavenly Father, I come to you in humility. I acknowledge that I am a sinner. I have sinned against You. I repent my sins and ask you to forgive me. Wash me with the precious blood of your Son Jesus Christ. From this day, I commit my life to You to be my Lord and Savior.

Thank you for forgiving me. I will do my best to live for You for the rest of my life. Thank you for saving me. I pray this through Jesus Christ, my Lord. Amen

ABOUT THE AUTHORS

SAMUEL MWANGI

Samuel Mwangi is a missionary, pastor, and author. He is the founder and President of PIPES International. Samuel holds a BSc from JKUAT, M.Div. from Africa International University, MSW from Washington University in St. Louis, USA, and he is taking his Doctorate in Transformational Leadership (DTL). He is married to his dear wife and ministry partner, Esther Mwangi, and they are blessed with a son, Sammy Mwangi Jr.

DAVID GROVES

David received Jesus Christ as his Lord and Savior when he was 18. He received the call from the Lord and surrendered to the gospel ministry at the age of 32. He has served as pastor at Twin Springs Baptist Church in Poplar Bluff, Missouri, Living Word Baptist Church, Poplar Bluff, Missouri. During his years at LWBC, David became involved in short-term mission trips to Eastern Europe, leading several teams there. He is married to Karen Groves and they have two sons. David and Karen have seven grandchildren and have had the joy of taking five of them on mission trips.

ISAAC MAINA

Isaac Maina is the Africa Coordinator for PIPES International based in Kenya. He is married to Irene, and they are blessed with three children. He joined PIPES in 2012 and worked as a missionary in the Democratic Republic of Congo. He worked among the pygmy communities and helped build our first school in Congo to educate orphans and vulnerable children. Pastor Isaac travels extensively in East and Central Africa to coordinate projects and programs, train pastors, and oversee PIPES work. He holds a Diploma in Theology from KAG EAST University and is pursuing his Bachelor's degree at the same university.

MARK DUNN

Mark Dunn ministers as a missionary, pastor, university professor, Bible teacher, and author. He is the founder and president of Take Hope Ministries, which focuses on proclaiming the gospel worldwide. He earned a Ph.D. in New Testament Studies and teaches several Bible classes in person and by internet connection. His ministry specialties are expository preaching, biblical teaching, evangelism, and apologetics. Mark received the Lord Jesus Christ as his Savior at the age of eleven. The Lord called Mark into the ministry at the age of nineteen. He pursued a Bible-oriented education by earning associate and bachelors degrees at Hannibal LaGrange College and masters and doctoral degrees at Southwestern Baptist Theological Seminary. He currently pursues a masters degree in apologetics at Houston Baptist University. Mark is married to Debbie Dunn. Together they have three daughters and two grandsons.

Contact:

www.pipesinternational.org

info@pipesinternational.org

