



Easy Evangelism

Part 6

Last time, we spent our time discovering what to say when practicing evangelism. We first need to take off the 'holy façade', the 'holier than thou' mask that so many of us don each Sunday. We must be real, humble, & approachable when sharing the Gospel. We also learned that two are better than one because it helps our fear & intimidation. We learned that we need to be ready to share our story, our testimony. Asking questions while listening is another great tool of evangelism. We understood that we must get to the Gospel because faith only comes through hearing the message about Christ. Finally, we remembered to pray beforehand & throughout, trusting the Holy Spirit for the words to speak. Tonight, we will focus on how to handle objections.

Part 6: Overcoming objections.

1. Repeating what they've heard!

- Most people are busy living their best lives now.
- Many people live their lives with no thought of God or the eternal.
- The digital age: access to so much information & so many voices.
- Many speak as if they're informed, but they are actually ignorant.
- Yet, listen to them. Hear their objections. Handle with compassion & grace.
- **1 Peter 3:15; "But in your hearts set apart Christ as Lord. Always be prepared to give an answer to everyone who asks you to give the reason for the hope you have. But do this with gentleness and respect."**

2. "All people are basically good!"

- Most people don't know any serial killers.
- Lady Justice; which way to the scales tip?
- "All dogs go to heaven!" Surely, most people do too, right?

- **Romans 3:10, 23**; *"There is no one righteous, not even one." "For all have sinned and fall short of the glory of God."*
- **James 2:10**; *"For whoever keeps the whole law and yet stumbles at just one point is guilty of breaking all of it."*
- God is holy; we are not. We need His forgiveness for our sins. I'm no better than anyone else. Three crosses of Calvary illustration; two thieves.

3. "I'm too far gone!"

- Opposite argument. When the dam breaks.
- Many people feel alone & rejected in this life.
- Many have experienced broken relationships.
- Most have never experienced true unconditional love.
- This objection usually has a story & scars behind it.
- Be empathetic, listen carefully. Emphasize God's love.
- **John 3:16-17**; *"For God so loved the world that He gave His one and only Son, that whoever believes in Him shall not perish but have eternal life. For God did not send His Son into the world to condemn the world, but to save the world through Him."* Jesus came on a rescue mission!

4. "Let me talk to the wife."

- Did you know, a certain percentage of people will buy anything, whether they need it or not, because they don't want to say no. Buyer's remorse.
- "Let me think about it." "Let me get back to you."
- Time is short. No one is promised tomorrow. Today, grace is still available.
- Don't delay repentance. Today is the day of salvation.
- **2 Cor. 6:2**; *"For He says, 'In the time of My favor I heard you, and in the day of salvation I helped you.' I tell you, now is the time of God's favor, now is the day of salvation."* Relay the urgency of the now! Be a consistent voice.

5. "How can there be a God when evil exists?"

- First, it is not our job to justify or defend God's character.
- You can speak of original sin & the effects of the fall & the curse.
- There may be a story here, too. If so, show more loving compassion.
- **2 Peter 3:9**; *"The Lord is not slow in keeping His promise, as some understand slowness. He is patient with you, not wanting anyone to perish, but everyone to come to repentance."* On an apologetic level, evil is the antithesis of good.
- Since God is & defines what is good, evil is the absence of God's goodness.

- We shouldn't be surprised that evil exists because man isn't like God.
6. "I believe all roads lead to heaven!"
- Universalism: the belief that all will go to heaven or a place of rest.
 - Exclusivity: the Christian doctrine that there's only one way to God.
 - John 14:6-7: *"Jesus answered, I am the way and the truth and the life. No one comes to the Father except through Me. If you really knew Me you would know the Father as well. From now on, you do know Him and have seen Him."*
 - Not only a stumbling block, but also offensive in a world of choices.
 - Narrow-minded & exclusive. People prefer inclusivity when it benefits us.
7. "I believe in God!"
- Question: "What/which God?"
 - Some vague belief or general knowledge is not saving knowledge.
 - James 2:19: *"You believe that there is one God. Good! Even the demons believe that—and shudder."*
 - Jesus IS God! You must understand & affirm the deity of Christ.
 - If you believe in Christ as Savior, you must accept Him as Lord!
8. "I don't believe in God!"
- Another antithesis. Some declare their atheism as no belief at all.
 - However, atheism is a belief system; it is the worship of self.
 - It takes more faith to ignore the evidence of the natural world than to have faith in a Creator God that made everything.
 - Gen. 1:1: *"In the beginning, God created the heavens and the earth."*
9. "I used to go to church, but someone hurt me!"
- There's definitely a story here!
 - Treat them well & represent the Lord well. Understand their issues & pain.
 - Ask them a question: "How does that change God?"
 - We agree that mankind is sinful & that even after redemption, we still struggle with sin. Apologizing for their hurt is another disarming tool.
 - Tell them there are no perfect people, & no perfect Christians. There are also no perfect churches. Explain the effects of sanctification.
10. "The bible isn't trustworthy!"
- "There are so many translations." "The bible has been rewritten so many times." "Books were left out of the bible." "The bible has errors."

- Remember that it is okay to admit that you don't have all the answers, but that you care enough to get them an answer.
- The bible was translated from its original languages: Hebrew & Greek.
- Whenever we go from language to language, some things don't translate perfectly, but that doesn't mean there are errors.
- Instead, the addition of translations comes from textual criticism.
- The bible is the most reviewed, studied, & scrutinized book of all time.
- As we find & examine more & more ancient copies, we refine the best translation to preserve the original intent.
- The bible has never been rewritten.
- The books that were left out (Apocrypha) endured textual criticism & were disqualified due to authorship, date of writing, & historical credibility.
- Many were written to promote a certain belief system (Gnostic/Catholic) & were an attempt to fill in the blanks of Holy Scripture.
- 2 Tim. 3:16-17; "All Scripture is God-breathed and is useful for teaching, rebuking, correcting, and training in righteousness. So that the man of God may be thoroughly equipped for every good work."



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Part 6: _____ objections.

1. _____ what they've _____!
 - Most people are busy living their _____ lives _____.
 - Many people live their lives with no _____ of God or the _____.
 - The _____ age: access to so much _____ & so many _____.
 - Many speak as if they're _____, but they are actually _____.
 - Yet, listen to them. Hear their objections. Handle with _____ & _____.
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 - Most people don't know any _____ _____.
 - Lady _____; which way to the _____ tip?
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- God is ____; we are _____. We need His forgiveness for our sins. I'm no better than anyone else. Three _____ of _____ illustration; two thieves.

3. "I'm ____ far ____!"

- _____ argument. When the ____ breaks.
- Many people feel _____ & _____ in this life.
- Many have experienced _____ relationships.
- Most have never experienced true _____ love.
- This objection usually has a _____ & _____ behind it.
- Be _____, listen carefully. _____ God's love.
- **John 3:16-17;** *"For God so loved the world that He gave His one and only Son, that whoever believes in Him shall not perish but have eternal life. For God did not send His Son into the world to condemn the world, but to save the world through Him."* Jesus came on a _____ mission!

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- "Let me think about it." "Let me get back to you."
- Time is _____. No one is _____ tomorrow. Today, _____ is still available.
- Don't delay _____. Today is the day of _____.
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 - Not only a _____ block, but also _____ in a world of _____.
 - _____-minded & _____. People prefer _____ when it _____ us.
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- Question: "_____/_____ God?"
 - Some _____ belief or _____ knowledge is not _____ knowledge.
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 - However, _____ is a belief system; it is the worship of _____.
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