# **Evangelism Mentoring**



Dream Again
One Year
Mutual Mentoring
Ministry



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One hour after I was born again in July 1977 – 42 years ago - the Lord filled my heart with a huge burden, passion and calling to find ways for EVERY sincere Christian to regularly lead others to Jesus EVERY year of their life in ways that are Easy, Sweet, Comfortable, Relaxed & Kind.

If I could give a Christian this gift of fulfilling their PURPOSE on the earth then **EVERY OTHER GOOD THING** would come into their life. They would be filled with PURITY, PASSION & ALL of the PROMISES of God.

Philemon 1:6 I pray that you may be **ACTIVE** in **SHARING** your faith, so that you will have a **FULL UNDERSTANDING** of **EVERY GOOD THING** we have in Christ.

That burden has consumed my prayers almost every minute I have been alive for the past 42 years. I am not foolish.

- I realize that **way less than 1%** of Christians lead others to Christ every year.
- I also realize that because of Moral Relativism that almost all Evangelism has stopped in the past 20 years.

I have tried hundreds of models and creative ways and never come close to such a high goal.

Last **summer**, **2018** I had a **very SUPERNATURAL ENCOUNTER** with the Lord. He came into my room during my prayer time and told me to get a pen and a paper.

The main thing he told me was that he was going to **ANSWER** my minute by minute prayer of over 40 years. In that summer of 2018 encounter He said that:

- 1. In **18 months Jan. 2020** I would preach a short **sermon** series that will be **different** than any series I've ever preached.
- Rather than being challenging or convicting or adversarial these sermons will be
   Attractive, Kind and Draw in non-Christians with Warmth and would
   ANSWER EVERY QUESTION in the heart of Non-Christians.
- He told me that I would practice preach the sermons in June of 2019 with hundreds of counselors.

The sermons plus the counselors released the 3 WORD Strategy



- 1. Team
- 2. Touch
- 3. & Tug

These sermons are the TUG toward Christ! Let's look at the Team & the Touch

## 1. The **TEAM**

How much would your Spiritual Life

CHANGE after One Year on this Team?

Group of 3-6 people meets for one hour every 14 days – each person answers <u>5 questions</u>:

- 1) One chapter a day of God's Word?
- 2) Prayed your prayer list and prayed effectively to meet with God?
- 3) In your Marriage to have great unity and joy? (If Single) walked in sexual purity?
- 4) What current points of PAIN are taking place in the lives of those on your prayer list?

  What two people in the past two weeks on your prayer list have you

  LET KNOW you are praying for them and what were their responses?
- 5) Can you share one sentence of where YOU need prayer for the next two weeks?

How much would your Spiritual Life

CHANGE after One Year on this Team?

Team brings Life, Strength, Creativity, Fun, & Consistency!

Team makes it EASY to make Lifestyle Changes!

## 2. The TOUCH

## Prayers & Gifts for times of PAIN in people's lives!



Marriage troubles

Parenting troubles

Financial troubles

Job troubles

**Health** troubles

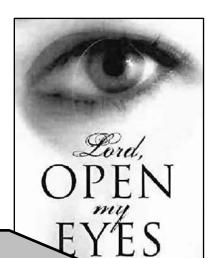
Extended Family Strife

Extended Family **Deaths**.

Of the **70 people** on your connections list

At least 50 of them

will face One or More of these Pains in the Next Year!



## Prayers = TOUCH

Telling people: "I am praying for you" and "How can I pray for you during this time?" always opens hearts! When someone has a mother with cancer, a son out of work, a fear of losing a job, a dying marriage, a child struggling in school etc.

- ➤ How **MUCH** does it **MEAN** to **this person** when you tell them that you are praying for them?
- > How EASY is it to come BACK every week to get a prayer update & repeatedly touch their heart?

Once you start to add people to your prayer list because you have noticed the PAIN in their life, you begin the weekly discipline of mentioning to at least one person a week that you are still praying for them and get an update on their situation. This is something you normally would have done anyway.

Between texts, face to face chats, emails, and Facebook messages it is very easy to connect with people and to let them know that you have **NOT FORGOTTEN** their **pain** and that you are sincerely praying.

## Gifts = TOUCH

Prov. 18:16 Giving a gift can open doors. (to people's hearts)

I don't just PRAY for you in your Pain!

I CARE so MUCH that I put great effort into finding a GIFT that may help you!

A Special GIFT Just For YOU!

Here is an interesting exercise. If someone in your life had this need—would you be able to offer this resource to them? On the next page, please circle every number where you could offer this resource if someone expressed a need or pain in this area.

- 1. Free Marriage Counseling with Pastor John & great marriage sermons.
- 2. When someone is in the **Hospital**, you **DON'T** have to **ASK** to bring food. <u>Just bring the food!</u>
- 3. The "Co-dependency" series is very attractive to people who TRY TOO HARD to please others. If you had a friend who was always giving too much to others and had poor boundaries, could you recommend this series?
- 4. The "Racial Reconciliation" series is very attractive to people who are passionate for racial harmony.
- 5. The "**Pornography**" series is very helpful to parents who are **WORRIED** about their **YOUNG SONS**.
- 6. The **Single Mom's section** of our website is **AMAZING!** It has 7-8 fascinating resources.
- The "Sex God Loves It" booklet is very encouraging to parents who want to help their young children walk in purity. A <u>booklet</u> is much more helpful than an audio series for this subject.
- 8. The "**Conflicts**" series is more for when people want **OTHERS** to stop fighting. People don't want this series when THEY are in a conflict but they love it when others are in a conflict. ©
- 9. The "Homosexuals do you love them?" booklet is generally NOT for ministry to homosexuals. It is for frightened parents when their children are experimenting or are told confusing lies.
  The "Life- Are you Fulfilled?" series is more effective in reaching those who are already involved in homosexuality.
- 10. The "**Depression**" series is very helpful and tender for those battling depression.
- 11. The "**Sexual Molestation**" study is very sensitive but life changing in the rare case that someone shares with you this horrible experience.
- 12. The "**Parenting**" series is very encouraging and attractive to a **lot** of parents.
- 13. The "**Personality Gifts DISC**" series our most **popular** series. It is so **easy** to talk about with friends!
- 14. The "*Expectations*" series is our best series on **communication**. It helps people who struggle in job, marriage, children or friendship situations with knowing how to communicate clearly with others.
- 15. The "Habits" series helps people understand how to lose weight, stop smoking and change other habits easily!
- 16. & 17 Both the **Griefshare** Devotional and the **Divorce Care** Devotional give a person permission to have **private** times of **grieving** through **tender ONE PAGE stories** & thoughts. Grieving people often enter a stage of grief where they need to cry often 1- 2 years later but they are tired of talking. These short devotionals give insights and the ability to have a private time of refreshing tears. These **books are in our Lending Library**.
- 18. 20. The "Anger", "Worry" & "Fear" series are all subjects that people hit often in normal everyday life.



As great and practical as these gifts are, they are **ONLY** the **BEGINNING**. Once you start down this path, Jesus will give you so **MANY CREATIVE** ideas that you have **FUN** melting people's hearts with the perfect gift at the perfect time.

DO you WANT a life-long, life-style of leading others to Jesus - EVERY year of your life in ways that are Easy, Sweet, Comfortable, Relaxed & Kind?

Do you have your 1. Team

2. Touch

3. & Tug?

Because of the strength and help of your **TEAM** and the tools of prayers and gifts,

you will **TOUCH** a LOT of people in one year!

Now, how do we find the **EASY** way to get them to listen to this one series that makes the big **TUG** toward Christ!

# 3. The TUG



## Invite them to CHURCH

- i. Remember our VISITOR'S WELCOME PACKET & the \$25 Gift Card!
  - > This makes it so very easy for you to be the person who follows up with your friend on this series on LIFE!
  - > Usually they have already heard some sermons from PJ
  - > You can **share** this **series** to their phone from the **Church App**.
- ii. We offer a Second \$25 Gift Card

for those who finish the **2<sup>nd</sup>** sermon. Any Welcome staff can get you the second \$ 25 Gift Card



- iii. The LIFE series leads them directly to other steps including:
  - a. The IMAGINE HEAVEN book
  - b. Visiting Church regularly
  - c. Researching Jesus studies
  - d. TRYING to be a GOOD person



## How do I sign up?

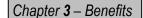
#### **3 Preparation Points**

- 1. We ask you to watch or listen to the two messages on "Life: Are you Fulfilled?"
- 2. We ask you to first read / skim through the book Imagine Heaven by John Burke
- 3. We ask you to **agree** to the following seven victorious heart strategies.
  - i. Jesus is definitely the Lord of my life and the **greatest purpose** of my life is to bring others to Jesus.
  - ii. I recognize that Jesus loves the local church and that we participate in the local church to serve more than to be served. I tithe faithfully to my church and am a source of unity and encouragement in my local church.
  - iii. If married, I understand that walking in **unity** in my marriage greatly glorifies God. I lay down petty selfishness & will always work hard to find points of agreement with my mate that are win/win solutions. If single, I am committed to walk in sexual purity.
  - iv. Daily time in **God's Word** is essential. I agree to have a daily habit of reading at least a chapter of God's Word.
  - v. **Daily time in prayer** is life giving. I commit to keep a daily prayer list of the **ABCDE** groups of individuals in my life and to ask the Lord daily for direction. I also desire to be strong in worship, to learn to hear God's voice and to learn how to pray on the Armor of God.
  - vi. I will put **GREAT EFFORT** to be **FAITHFUL** to the **every other week meetings** and to honor all four of our main core boundaries that make our group safe, supportive and successful.
  - vii. I am very **excited** to give my answers to those 5 questions at each meeting and to share resources & strategies with my teammates! I am also enthusiastic about the **spiritual growth** I will see in my own life, the friendships I will see in my group and the **FRUIT** that we will **ALL** bear for Christ together.

#### AFTER I finish the 3 Preparation Points – How do I sign up?

Pick one friend then you both email Pastor John and your Welcome Coordinator and we will work together with you both to organize your group.

#### **Benefits** for those going thru this ministry





### **Success Grows**

God's people constantly experience such great feelings of failure in the area of evangelism. No other subject comes close. Thus, people are generally very wary of any "Evangelism Course".

In this case however, they will quickly realize that in this course they will show up every other week with 5 positive answers to 5 questions.

They will be successful in their:

- #1) <u>Bible reading</u> #2) <u>Prayer time</u> #3) <u>Marriage or Single purity</u> and #5) <u>Sharing a prayer request</u>. In #4) <u>Evangelism</u> they will always be successful because they will always be able to share important information.
  - > By sharing a **point** of **pain** of someone on their prayer list, they will bring valuable tender information.
  - > By sharing two stories of whom on your prayer list **you let know** you are **praying for them** and what was **their responses** you will always have had **personal interactions** to report.



After sharing these updates on your personal interactions in your group, your Evangelism Mentoring Group team dialogue will **naturally flow** toward ways that each person can serve or touch people in pain on their prayer list.

They will **Strategize Action Steps Together** and see their friends using the **20+ different gifts** in various situations to **TOUCH** people more deeply! The deeper touches will eventually lead to people wanting to research Jesus!

- > In the **FIRST six months**, their Evangelism Mentoring group will probably have a **total** of **5-7** opportunities to have a friend go through the two sermons on *LIFE* or read the book "*IMAGINE HEAVEN*."
- ➤ However, in the **SECOND six months**, their Evangelism Mentoring group will probably have **20-30** opportunities to have a friend go through the two sermons on **LIFE** or read the book "*IMAGINE HEAVEN*".

Their group confidence, creativity and success will **GROW** over the course of the year.

They will all be a great **SUCCESS**!

Knowing that their **rate** of **success** will **INCREASE** every **3-6 months** for **YEARS** will cause each participant to be eager to attend every single group session.

Let's look at the impact of how the Evangelism Mentoring Group will affect your

**SKILLS** and **SUCCESS** over **10 years** in just a few areas!

Over **10 yrs**. you will probably have **20-30 different** close teammates.

#### In responding to a Friend's Pain of a Relative in the HOSPITAL

#### By **YOURSELF**– in 10 yrs.

- You might respond to 15 Hospital situations with an offer of prayer
- & 2 times you might bring food or acts of service.

# ---

#### 10 yrs. of Evangelism Mentoring with 30 teammates

- You responded 88 times with prayer & 72 times brought food or acts of service.
- In addition, you have watched your **Teammates** have **218** times of bringing **food** or acts of
   service and have seen how **15 20** different personalities handle hundreds of different situations.
- How much wisdom, skill & confidence did you learn from your team?

#### In responding to a Friend's Pain of a DIVORCE!

#### By **YOURSELF**– in 10 yrs.

You might respond to 5 Divorce situations with offers of prayer

#### 10 yrs. of Evangelism Mentoring with 30 teammates

- You responded **74** times with offers of prayer & **74** times offered the Divorce Care Devotional book.
- In addition, 11 of those situations, asked for Marriage
   Counseling.
- In addition, you have watched your teammates have 178 times of offering prayer & 178 times of offering the devotional book
- You have seen how 42 different divorce situations ask for Marriage Counseling.





#### In responding to a **Friend's Pain** of a **DEATH** of a Family member!

#### By **YOURSELF**– in 10 yrs.

You might respond to 30 situations with offers of prayer

#### 10 yrs. of Evangelism Mentoring with **30 teammates**

- You responded 230 times with offers of prayer & 230 times offered the Grief Share Devotional book.
- In addition, you have watched your teammates have 1,785 times of offering prayer and & 1,785 times offered the Grief Share Devotional book.



## These are **Only THREE** of the **TWENTY** different **GIFT** options!

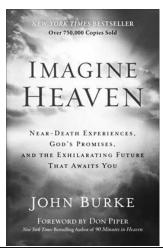
## Dialoguing with a Friend about giving your life to Jesus

#### By **YOURSELF**– in 10 yrs.

You might have 3 opportunities to dialogue with someone about Jesus.

#### 10 yrs. of EM w/ 30 teammates

- You have **78** opportunities to dialogue with a Friend about giving their life to Jesus.
- In addition, you have supported your teammates
   have 1,218 times of dialoguing with a Friend about giving their life to Jesus!





In John 15:16 Jesus said that if we bear **FRUIT** for Him, then the Father will give us **whatever we ask** in His name!

The other benefits include: Great People Skills, Passionate Healthy walk with Christ & Blessed Family.

All of these are wonderful but don't compare with the highest benefit of knowing that we will hear our Lord Jesus say to us: "WELL DONE GOOD & FAITHFUL SERVANT!"

#### Sermon # 1 Are you FULFILLED?

➤ Appeals to the Narcissistic Heart but is also Biblical – 90 times in Gospels – LIFE!

➤ So many False or Shallow conversions to Christ today! → Christ is the ONLY Life!

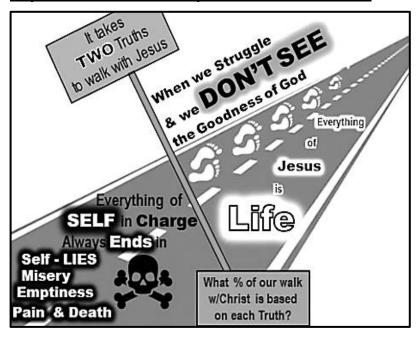
- 1. Smart/ Intelligent (Empty)
- 2. Popular, Accomplishments (Forgotten)
- 3. Helping people (Inside?)

- 4. BIG ONE Pleasure exposed Law of Diminishing Returns
- 5. BIG ONE-LOVE as a Life Goal processed to a DEEP level
  - ➤ The true goal of <u>Worldly</u> Love is to <u>GET</u> love leaving you helpless, able to be manipulated and controlled by others.
  - In <u>Christianity</u> love begins with loving those who <u>HATE</u> you. (Extension cord of God's Love)
- 6. BIG ONE When this Body Ends does my LIFE continue? Imagine Heaven book offered!



#### Sermon # 2

#### Why I NEVER Turn Back / Why ANYONE Ever Turns Back



#### **Is Christianity Truth?**

- Fruit Historically in Orphanages, feeding the Poor, ministering to the Sick, Martyrdom, Statistics on Prophecies of Jesus
- ➤ Most Accurate & Dependable → the NATURE of Man!

#### 3 Responses

- 1. Really Research
  - Improve Morally No Cussing/ Complaining/ Anger/ Lust/ Lying
  - Read the New Testament daily & Go to church weekly
- 2. Already Sold Out for Christ Evangelism Mentoring
- 3. Ready TODAY to Give ALL of ME to Jesus!

# Courage to Research Internally – The Nature of all mankind & ME

Christianity

All Other Religions

All Other Religions	<u>Christianity</u>
I & all people are Good at the Core	I & all people are Selfish & we LIE to ourselves
I & all people can IMPROVE ourselves Morally in our Weakest Areas.	We can <b>NOT STOP</b> Sinning
Take the TEST!	Take the TEST!
<u>Def. of Love</u> Self - Emotions!	Def. of Love Laying down my life for others Starting w/ those who HATE me!
How we answer the question:	How we answer the question:
How can I, who have billions of selfish actions and thoughts and even more selfish motives, stand before a Perfect God who must judge all acts & motives of selfishness equally and enter into a heaven where only perfect people dwell?	How can I, who have billions of selfish actions and thoughts and even more selfish motives, stand before a Perfect God who must judge all acts & motives of selfishness equally and enter into a heaven where only perfect people dwell?

This chapter is primarily for the Facilitator but it is also important for every member of the team to read this page so that everyone on the team understands the pace and boundaries that create the atmosphere of HOPE for every member.



#### **KINDNESS**

Rom. 11:22 NCV So you see that God is Kind and also Very Strict.

#### 1. Building their **Prayer List** over a **YEAR** – pages 13-20.

You hope to have the connections lists completed by the 2<sup>nd</sup> or 3<sup>rd</sup> meeting. Your patience and kindness here will be greatly rewarded.

#### 2. Work with each person until their **Bible Reading** time is complete – page 21.

Most of your participants will come to your first meeting with Bible reading plans that are only **half effective**. It is gracious and kind to use some of your first 3-5 meetings to talk through the details of each person's bible reading plans until each member has a **solid effective** plan that will **last** for **decades**.

Page 21 has six great questions that you can work through with each person to get them strongly established in daily reading God's Word.

#### 3. Work with each person until their **Prayer time** is complete – page 22.

Although you will also spend the first 3-5 meetings dialoguing on prayer time, a great facilitator tenderly probes **ALL YEAR LONG** on the prayer time of each member of the team. This may be the best opportunity in the entire life of each member of the team to grow their prayer life to deeper levels. By using the entire year to experiment, dialogue and grow, the facilitator makes sure that every member of the team is given every opportunity to grow their prayer life to a place of great power.

You can **REPEATEDLY** come back to page 22 and review the fantastic insights and resources on that page. At different points of the year, different people will be ready to receive different strategies and try different resources in prayer.

## 4. Review the "Gifts" sheet - page 5

There will be **MANY times** when the team will benefit by reviewing the "Gifts" sheet. The team members will be aware of people in pain on their prayer list, but unsure of what GIFT to give them. They will often FORGET many of the options of different gifts that are available or may be unsure which gift to offer. By talking through the sheet, their teammates can help them strategize on the best gifts to give to the hurting person on their prayer list.

#### **CLEAR BOUNDARIES**

Rom. 11:22 NCV So you see that God is Kind and also Very Strict.

There are four primary boundaries that make everyone supported, safe, & successful. They are:

- 1) Don't skip meetings. (We all prioritize these meetings. Please do the same!)
- 2) Keep it Positive & Encouraging.
- 3) Equal Sharing no one talks more than any other.
- 4) Don't give advice without first asking permission. (And don't do this too often ②)

A secure, healthy facilitator leads the group clearly and has <u>private</u> conversations when a teammate violates any of these boundaries. If someone cannot keep these boundaries the team is <u>better off</u> to be <u>smaller</u> & <u>unified</u>.

#### 1. It will take a **YEAR** to build a really good prayer list!

Many of your participants will come to your first meeting with an INCOMPLETE "Connections" list. It is gracious and kind to use most of your first or second meeting to help each person fill out their "Connections" list until they each have at least 50-70 people on their list.

#### 2. List the people you **ALREADY** interact with! - This is your **CONNECTIONS** List - page 13!

If someone is already a strong Godly Christian serving faithfully in a Bible believing church, then you would **NOT** put them on this list. This list is only for those who are not Christians or who have turned away from Christ.

Many times they may not know the name of the person. They may simply write down a description of someone they see regularly such as "Neighbor across the street" or "Cashier at Publix".

The "Connections" list is an awakening of our souls to begin to watch for the pains in others' lives. The larger the list the more alert we become.

#### 3. Add them to your **PRAYER** list as they **SHARE** points of **PAIN** in their life! - page 14!

In sociological studies it has been seen that 90% of "*Unplanned Major Habits or Lifestyle Changes*" come because of **Unexpected PAIN** in their Life! There is a huge message here. God uses PAIN to get people's attention and to make them aware of their need for HIM! As loving, ALERT, Servants of Jesus we begin with prayer for these precious people. This prayer gives us sensitivity to how the Holy Spirit might want us to serve them.

#### 4. Why **TWO** Separate lists?

By making two separate lists, people do not feel overwhelmed or feel that they should be praying for hundreds of people every day.

A LONG prayer list of hundreds of people is not sustainable over a period of years.

However, by making a STARTER list of all the people we ALREADY KNOW, we feel a bit more in control and clear headed about all of the OPTIONS of connections in our life. We are often surprised how large that list is, after taking some time to write out all the names.

Since we don't ADD anyone to our actual prayer list until they have a point of pain, we have open eyes, tender hearts and short prayer lists where our prayers are engaged & we are truly listening to the Holy Spirit for each one.

#### 5. Getting people to **Share** the **PAINs** in their lives! – Pages 18-20

You can have the permission of 10-30 people in your work environment to add them to your prayer list and never get in any trouble with any HR department no matter how anti-Christian they may be.

You can add 1 or 2 people to your prayer list who have shared pains in their life with you **ALMOST EVERY WEEK!**Pages 18-20 share some people skills and tips and that will cause people to want to open their hearts to you.

Do **NOT** put anyone in this list that is **ALREADY** a STRONG Christian and is faithfully serving, tithing and committed to a Bible believing church!

								Chapt I	er <b>7</b> –	Prayei	List Templates
										APATHETIC	Prayer List  Co  Let your coi
										<b>BEGINNING</b> to show Interest	List – ONLY put them on you Col. 4:5-6 Be wise in the way ur conversation be always full c
										CONSIDERING a walk with Christ	ONLY put them on your prayer list AFTER you observe Col. 4:5-6 Be wise in the way you act toward outsiders; make conversation be always full of grace, seasoned with salt, so the
										<b>DEVELOPING</b> Starting Sincere Research	Yer List – ONLY put them on your prayer list AFTER you observe & respond to points of PAIN in their lives!  Col. 4:5-6 Be wise in the way you act toward outsiders; make the most of every opportunity.  Let your conversation be always full of grace, seasoned with salt, so that you may know how to answer everyone.
					15					<b>EXCELLING</b> May be Ready	N in their lives! ty. ver everyone.

## **Different styles to connect with Neighbors**

Below are two examples of ways to meet your neighbors more quickly and to let them know that you will be doing weekly prayer walks.

If you are more cautious, you can just start by doing the prayer walks once a week.

This softens your heart for your neighbors and gives the Lord opportunities for open doors for connections.

## **Neighbor card for Brian & Yolanda Anderson**

Brian and Yolanda have 28 homes on their street which they just moved into.

Their goal is to deliver cookies to a new neighbor once a week until they meet each of their neighbors.

They will attach this note to the cookies.

Hey Neighbor! It was so good to meet you tonight. Please enjoy this gift.

We are so delighted to have just moved into 969 Madison Terrace and we look forward to getting to know you better!

Our family will be regularly walking through the neighborhood once a week praying for each of our neighbors.

We don't wish to impose our religious beliefs on you in any way. We simply want to pray for God's blessings, favor, protection and healing over your lives.

If you ever have a prayer request of any kind, please feel free to text us at (404) 574-3647 or catch us when we are walking by and we will gladly add them to our weekly walk time.

We look forward to growing many great friendships in our neighborhood in the coming months and years!

Blessings,

The Andersons

Brian, Yolanda, Marcus, and Benjamin

## **Neighbor letter for John & Jessie Hutchins**

Hi Neighbors,

We are John and Jessie Hutchins and we live at 3412 English Oaks.

We have lived in this neighborhood for 20 years. We have met a few of our neighbors, and wave and say hi to lots of others!

Recently it dawned on us that as we have aged and faced some difficulties that come with time that surely our neighbors have too. And we realized that we would love to have been praying for you all these years!

So, we have decided that we want to take one day a week to walk through our streets and pray for our neighborhood.

Now we do not want to bother you or impose our religious beliefs on you, but we do want to pray for God's blessings, favor, protection, and healing over you and your family & home.

We welcome you to share any prayer needs you might have with us. Please feel free to stop by our house or drop them in our mailbox, email or text us, or just stop us on the street. We generally walk 1-3 times a week on Wednesday, Thursday and Friday nights.

We've also included our pictures, email, and phone number, in case you want to contact us.

We are looking forward to praying for you every week.

Blessings,

John & Jessie H.



John and Jessie Hutchins

3412 English Oaks Dr.

Email: johnhutchins3412@att.net

Text#: (770) 367-7470

Note that their actual letter had a nice border to it.

Hi Neighbors, We are John and Jessie Hutchins and we live at 3412 English Oaks. We have lived in this neighborhood for 20 years. We have met a few of our neighbors, and wave and say hi to lots of others! Recently it dawned on us that as we have aged and faced some difficulties that come with time, that surely our neighbors have too. And we realized that we would love to have been praying for you all these years! So, we have decided that we want to take one day a week to walk through our streets and pray for our neighborhood. Now we are not wanting to bother you or impose our religious beliefs on you, but we do want to pray for God's blessings, favor, protection, and healing over you and your family & home. We welcome you to share any prayer needs you might have with us. Please feel free to stop by our house or drop them in our mailbox, email or text us, or just stop us on the street. We generally walk 1-3 times a week on Wednesday, Thursday and Friday nights. We've also included our pictures, email, and phone number, in case you want to contact us. We are looking forward to praying for you every week. Blessings. John & Jessie H John and Jessie Hutchins 3412 English Oaks Dr. Email: johnhutchins3412@att.net Text#: (770) 367-7470

#### Pain,

#### Gifts. &

## **Interesting Questions** are **DOWNHILL Slopes** into People's Hearts!



- People LOVE to receive Gifts!
- Interesting Questions are the **Ultimate Compliment** & the **Perfect Transition** to the Gospel It is important to always remember that people's hearts are **ALREADY open** in these three areas!

This section will teach you how to become a **MASTER** at asking interesting questions!



- i. For 40+ years I have seen that the **most GRACIOUS** question is to ask: "May I ask permission to ask a personal question?"
  - > I have used those words tens of thousands of times and have **NEVER** had anyone turn me down on this request.
  - They are **ten times** more **open** and honored that I asked permission.
  - ➤ I am also more **cautious**, **gracious** and **kind** in my questions.
  - Thus, when I see a friend, whom I normally encourage, who seems discouraged or down, I say these words and then follow up with another question such as:

May I ask if anything is bothering you?" "You seem a little down.

ask permission to ask a personal question?

May I

- ii. Once you start asking personal questions, going **DEEPER** while continuing to use **PHRASES** that imply requesting permission **OPENS UP** the conversation.
  - "May I ask how you are doing emotionally with this situation?
  - "This is a really personal question. Is it OK if I ask if your Mom's reaction is bothering you?
  - "May I ask if you are battling fear or anger over this situation?"
  - "May I ask why you didn't want to see them?"
- iii. It is now **EASY** to ask permission to add them to your **PRAYER LIST**.

I am so touched by your situat	ion.
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"May I ask if it is OK with you if I add you to my daily prayer list and CHECK BACK to see how you (and your son,) (and your Mom,) (and your health etc.) are doing?

PRAYER LIST CO

Col. 4:6 MSG Make the most of every opportunity. Be gracious in your speech.





#### iv. Questions are a FANTASTIC way to **Cut Off**

#### LONG-WINDED people AND Win their Hearts!

- > Some people are long winded simply because they **DON'T** know **HOW t**o finish a story.
- > When you ask them a personal interesting question, you enable them to move on to the next subject.
- ▶ It is a COMPLIMENT when you INTERRUPT with Questions like this:
  "If I hear your heart.....! Is that correct? That is fascinating! May I ask another question...?"
- > THEY feel **satisfied**, **loved**, **heard** and **valued** AND YOU are able to **move o**n after a **short** period of time with clear conclusions.
- > You **ENJOYED** your dialogue with them & gained insights through your **active** listening!
- ➤ The more they **WEARY** you → the **SOONER** you go to the great **TRANSITION** Questions!

#### 2. TRANSITION Questions → Move them FORWARD!

There is a **reason** that there are **THREE subtitles** to this series and that **All Three** are listed on the business cards.

# Life: Am I **Fulfilled?** What am I **Living For**? What is my **Life Purpose**?

These are questions everyone eventually asks.

Our church has 2 messages that help people to answer these questions. We offer \$50 in Gift Cards to anyone who will listen to both messages and talk them through with a member.

If you wanted to do that, I would be honored to be a sounding board to hear your thoughts. If you text "LIBERTY" to 88202 these 2 messages will download to your phone.

#### **BACKWARDS Questions!**

Sometimes, in our sympathy, we make the mistake of asking questions that move people **BACKWARDS!** We ask:

"Do you wonder where God is in your pain?"
"Do you feel alone?" "Are you feeling sad?"

Without realizing it, we have encouraged people to feel SORRY for THEMSELVES, to **BLAME God** and to believe that it is **GOD** who should be **moving more!** 

The power of these Great Transition Questions is that they TRULY ARE questions that **EVERYONE** eventually asks. This makes it really easy for you to say: "May I ask another question...?"

"May I ask if <u>ALL</u> of this <u>PAIN</u> you have faced has caused you to wrestle through any of the <u>DEEP QUESTIONS</u> of life such as:......" "<u>What is MY PURPOSE in Life?</u>"

These questions have the implication that it is the **job** of the **person** in **PAIN** to **use** this pain as an **OPPORTUNITY** to evaluate their life. They can leverage this pain to move **forward** in ways they **never would** when life is easy. In the words of C.S. Lewis: "**God is SHOUTING to them in their PAIN!**"

#### 3. Ministry opportunities that are **ONE TIME Interactions** or for **NON-Pain** interactions

These three transition questions are so powerful and gripping that they open up other opportunities for you.

You may have a waiter who opens their heart to you about pains or passions in their life. This card permits you to write your name and cell # on the front and to make the offer in a brief interaction while letting them think about it.

You may also have a friend who is **NOT** in any **current pain** but is a **Deep Thinker**. If you asked these three questions to **any 100** people  $\rightarrow$  **25-40%** of them would be **intrigued**, **curious** and **hungry** to know answers to those questions for their own personal life.

#### 4. Use the Business Cards!





We give GREAT gifts. Things like the "Griefshare Devotional" and the "Imagine Heaven" book are awesome gifts. However, the greatest gift will always be to get someone to open their heart to the **power** of **God's Word!** God's Word has **more power** to **change** the **human heart** than **all** of man's thoughts **combined**.

The gripping questions on "Fulfillment" & "Life Purpose" are easy transitions from almost any conversation. When you add the \$50 gift card offer and the Convenience & Quality of the business card, you have many open doors.

#### WHY the CARDS

- i. YOU remember the words & the Details of the Offer!
- ii. THEY remember the words & the Details of the Offer!
- iv. Communicates Quality, Value, Intentionality, & Seriousness of Purpose!
- v. Beach = **REFLECTIVE**!
- vi. Because the card gives the **DETAILS** you can spend time **Hearing** their **MOTIVES** 
  - 1. Time → Leave this on your BATHROOM MIRROR and ask yourself these 3 QUESTIONS for ONE WEEK!
  - 2. <u>Challenge</u> → These 2 messages may **OVERWHELM** you!

    They are **NOT** Milk / **NOT** a Sandwich / Like **30 ounce** steak! / Maybe **more** than you have **processed** in **ten years!**
  - 3. <u>Healing</u> → You have SUFFERED a LOT of PAIN!

    This may be God wanting to HEAL your pain and give VALUE to how you have Responded
  - **4. Money** → **Details** of the Gift Cards. Great **Value** of the **Food** & **Prices**!
  - 5. Friendship → I would so ENJOY chatting with you as we talked about these messages! I LOVE spending time with you!
- vii. Increases TEN-FOLD the Effectiveness and Ease of your Verbal offer! (Always write your first name & cell # on the front beach)

#### 5. Study the Dale Carnegie book: "How to Win Friends & Influence People"

If **bringing people to Christ** makes you **HUNGRY** to have **HIGH people skills**, this book by Carnegie is the most effective book ever written on people skills. The results of studying this book while doing the Evangelism Mentoring group is that you have a permanent increase in your **success** in your **careers**, **marriage**, **parenting** and all **relationships**. Most of all, you will be more effective in winning **hearts** for **Christ**.

In our **Lending Library** we have copies of Dale Carnegie's book that people can **Borrow**.

**Reading at least one chapter a day of God's Word** is one of the most important and foundational commitments. To facilitate success we provide some tips and ideas to make it easy for each person to be faithful in this commitment!

#### 1. Hook a Habit with a Habit – Read at the same time every day!

In a crazy, stress-filled schedule, very few people have the luxury of being able to set aside time to read. If we learn to use the times already given to us we will be easily consistent.

Here are the main times that work for most people!

- i. Breakfast This only works if you actually sit still every day for breakfast or a cup of coffee or some type of morning drink.
- ii. Bed Time This only works if you do don't have a TV in your bedroom and if you have a hard time going to sleep.
- iii. Lunch This only works if you have a lunch time when you can sit and have some privacy.
- iv. Work Break Some people have work situations that provide normal ten minute pauses that are perfect for Bible reading. For these people they find a backup plan for the days they don't work.
- v. <u>Toilet</u> This is the most common and most effective time for most people. If you tend to use the same toilet area each day for your toilet time, then you can leave your Bible in that area and be consistent in your Bible reading every day for decades.

#### 2. Have a BACK-UP plan – with a SECOND Bible!

Life always throws us a few high waves of water. If we are wise then we plan in advance for these surprises and surf them to higher places. By purchasing a second Bible and placing this Bible in your second location that fits your back up plan, you are covered if something goes wrong with your normal daily Bible reading plan.

#### 3. Have a PARTNER for sharing!

If you have a mate, son, daughter or friend who would be willing to read the same chapter each day that you read and then you text each other one verse and why you liked it, the joy and level of application grows explosively in your daily Bible reading.

#### 4. Mark or Write in your Bible

If you do not have a partner for sharing, the next best option is to commit to always underline, star, comment or write a star by at least one verse in your reading. This increases your attentiveness and retention levels and moves you from reading to meditating on God's Word.

## 5. Read Systematically!

The best reading plans involve reading through the New Testament every year and then systematically reading Proverbs daily. In addition, you can always take a break and read specific books in the Old Testament at any time. The Bible says that the Old Testament is the shadow and the New Testament is the reality or fulfillment.

#### 6. Consider a Life Application Bible

The Life Application Bible has absolutely fascinating notes on every page that relate directly to the verses on that page. It is similar to the same information that students receive in a Bible College Education. It can provide great insights and context for the daily reading.

Prayer is the power source in the One Year Mutual Mentoring Discipleship Group. This is the gas in the engine that makes everything work! Both Jesus and John the Baptist taught their disciples how to pray. It is a legitimate need in most Christians lives for others to provide them teaching tools that make their prayer time powerful and effective!

#### 1. <u>Instrumental Music – Praying OUT LOUD!</u>

Many people make the mistake of thinking that they can listen to regular worship music which includes singing while they pray. This does not work for anyone. The singing distracts and we wind up listening and not praying. Instrumental music helps us open our mouths and pray out loud. When we pray out loud, our prayers are more focused & faith-filled. Our minds stay clear and our spirits become filled with the Holy Spirit! The easiest free way to get some good Christian instrumental worship music is to get the free "Spotify" App and to download both the "Instrumental Christian Worship" playlists.

#### 2. Hook a Habit with a Habit - Pray while doing something else!

In a crazy, stress-filled schedule very few people have the luxury of being able to set aside time to pray. If we learn to use the times already given to us we will not only be consistent but we will pray much longer. Here are the main times that work for most people!

- i. Shower This tends to be a favorite. Laminating a prayer structure or memory chapter and posting them on the shower wall helps!
- ii. Daily Commute This is a favorite and can turn one hour of drudgery into your best hour of the day!
- iii. Lunch or Work Break Take a Short Walk Even a 5 minute prayer walk can invigorate both body and spirit
- iv. Laundry or House Cleaning Laundry is the favorite but many people find great prayer power in many household chores.
- v. Stretching & Exercise The more mindless the exercise, the more it is a gift created for prayer.

#### 3. Prayer Structures

Jesus gave the Lord's Prayer as a prayer structure of various subjects we can cover every day in prayer. The Armor of God was Paul's prayer structure. Biblical prayer structures allow us to be flexible, creative and to hear from the Holy Spirit. They also allow us to remain in prayer for longer periods of time.

Here are five options for prayer structures.

- i. <u>ABCDE</u> This is the main one that we ask of every person in the Mutual Mentoring Discipleship Group.
- ii. <u>The Armor of God</u> I give free copies of my book Prayers Answered Immediately to anyone who wishes to learn how to pray God's Armor daily. I also strongly recommend the six sermon series on our website <a href="https://www.libertychurch.org/series/110">https://www.libertychurch.org/series/110</a> titled: "Righteousness God's Breastplate". Those six messages contain a lot of extra information not in the book.
- iii. <u>Chapters of God's Word</u> Chapter 12 & Appendix B of my book gives the back story of how memorizing a chapter of God's Word each year & quoting these chapters out loud is the most powerful prayer weapon ever.
- iv. Stormie Omartian Prayer Book's If you are willing to spend a few dollars, Stormie's books are the gold standard of prayer books in the body of Christ. She has the Power of a Praying: 1)Wife 2)Husband 3)Parent 4) Woman 5)Grandparent 6)Teen 7)Kid 8)Couple She also has the following books on prayer: 9) 10 Minutes To Powerful Prayer 10) Transforming Love: How Intimacy with God Will Enrich Your Life and Relationships 11) Lead Me, Holy Spirit Prayer and Study Guide: Longing to Hear the Voice of God 12) Powerful Prayers for Troubled Times 13) Praying God's Will for Your Life: A Prayerful Walk to Spiritual Well Being 14) The Power of Prayer to Change Your Marriage Book of Prayers 15) Prayer Warrior: The Power of Praying Your Way to Victory
- v. Pray Your Way Through The Scriptures! Kindle Edition This is a free kindle version of NINE different books teaching you how to pray the words of 1)Jesus 2)Acts 3)Romans 4&5)I & II Corinthians 6)Galatians 7)Ephesians 8)Philippians & 9)Colossians

#### You have a **Team**



This team of close friends will make a massive difference when you are struggling and praying about whether someone whom you have touched is ready to take a step forward spiritually. They will be your perfect sounding board of encouraging, faith filled friends.

We have covered in-depth that a majority of times you will simply invite this friend to church. For many people a **Special Service** is a time when they **WANT** to come to a church! Easter, Christmas, Mother's Day & Memorial Day are examples of times when people are more eager to come to church.

In this section we cover some ideas of how you can approach a situation when inviting them to church is not an option. We also present some follow up and dialogue points for **DURING** your study with them.

## 1. If Church is **NOT** an option – an offer to go through the "LIFE" study together!

- i. An Email, Text or Hand written note!
  - "What I appreciate about you"
  - > "The **hunger** I see in your heart"
  - "I wanted to ask a favor would you be willing to go through these three messages with me on Life & the hunger for fulfillment?"
  - "I would love to treat you to lunch after each one"
  - > "I would **enjoy** having **extra time** to be with you as a **friend**."  $^{\star}$   $^{\star}$  This is a really important and effective phrase!
- ii. A personal appeal verbally
  - Same words and phrases as in the written note.
  - > "Send them the "Life" series by texting them the series through the share button on our Church App.

## 2. Follow Up & Dialogue points **DURING** the study.

- i. Can we plan on next Tuesday at ??? Restaurant at 11:30 for lunch?
  - > "May I text you the night before to confirm our lunch and to confirm that you heard the message?"
  - Actually text two days before to confirm both points.

#### ii. First message

- > Always Offer a copy of the book Imagine Heaven
- > Share "I do think that True Life is found in LOVE and I do agree that love BEGINS with loving those who HATE you."
- > Share "I couldn't do that in my own power. I see myself as an extension cord of Jesus love."
- > Share "I LOVE Jesus because he gave me LIFE!"
- > Share other areas where you searched for life among the first six areas.

#### iii. Second message

- > Share "Actually TRYING to be a pure person in your own life and how it caused a DESPERATE craving for life because you saw the FULL EMPTINESS of your own inability to have Life or Goodness".
- > Share "Once I knew that all of me apart from God was death, I never turned back!"