

DEBATER

(ASSERTIVE)

ENTP-A

ROLE: ANALYST

Intuitive (N) and Thinking (T) personality types, known for their rationality, impartiality, and intellectual excellence.

STRATEGY: PEOPLE MASTERY

People Masters seek social contact and tend to have very good communication skills. These types are confident in their abilities and don't hesitate to express their opinions.

TRAITS

Extraverted (E) individuals prefer group activities and get energized by social interaction. They tend to be more enthusiastic and more easily excited than Introverts.

Intuitive (N) individuals are very imaginative, open-minded and curious. They prefer novelty over stability and focus on hidden meanings and future possibilities.

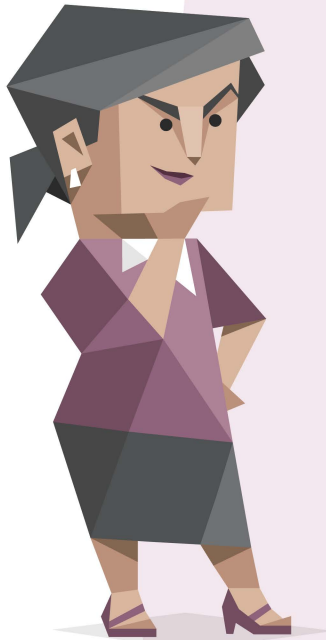
Thinking (T) individuals focus on objectivity and rationality, prioritizing logic over emotions. They tend to hide their feelings and see efficiency as more important than cooperation.

Prospecting (P) individuals are very good at improvising and spotting opportunities. They tend to be flexible, relaxed nonconformists who prefer keeping their options open.

Assertive (-A) individuals are self-assured, even-tempered and resistant to stress. They refuse to worry too much and do not push themselves too hard when it comes to achieving goals.

RESEARCH INSIGHT

Assertive Debaters are the most likely personality type to find it easy to stand up and defend their opinions whenever people challenge them.



STRENGTHS

Efficient: Debaters rarely pass up a good opportunity to learn new things, especially abstract concepts.

Quick Thinkers: Debaters have tremendously flexible minds, and are able to shift from idea to idea without effort, drawing on their knowledge to prove their points.

Original: Debater personalities are able to discard existing systems and methods and pull together disparate ideas. If presented with chronic, systemic problems and given rein to solve them, Debaters respond with unabashed glee.

Charismatic: People with the Debater personality type have a way with words and wit that others find intriguing. Their style of

communication is charming, even entertaining, and informative at the same time.

WEAKNESSES

Very Argumentative: If there's anything Debaters enjoy, it's the mental exercise of debating an idea, and nothing is sacred. More consensus-oriented personality types rarely appreciate the vigor with which Debater personalities tear down their beliefs and methods.

Insensitive: Being so rational, Debaters often misjudge other people's feelings and push their debates well past others' tolerance levels.

Can Find It Difficult to Focus: The same flexibility that allows Debaters to come up with such original plans and ideas makes them readapt perfectly good ones far too often, or to even drop them entirely.

Dislike Practical Matters: Debaters are interested in what could be, not hard details and day-to-day execution, often with the consequence of their plans never seeing the light of day.



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DEBATER

(TURBULENT)

ENTP-T

ROLE: ANALYST

Intuitive (N) and Thinking (T) personality types, known for their rationality, impartiality, and intellectual excellence.

STRATEGY: SOCIAL ENGAGEMENT

This strategy is adopted by sociable, energetic and success-driven types. Social Engagers tend to be restless, perfectionistic individuals, prone to experiencing both very positive and very negative emotions.

TRAITS

Extraverted (E) individuals prefer group activities and get energized by social interaction. They tend to be more enthusiastic and more easily excited than Introverts.

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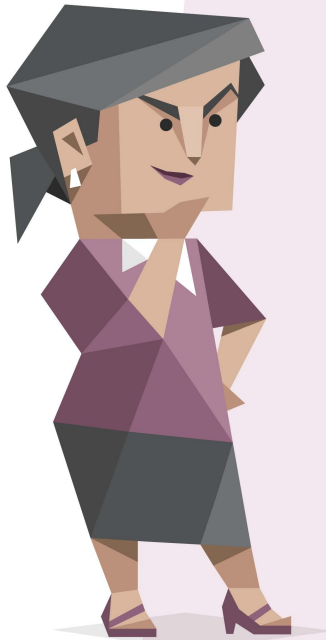
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Prospecting (P) individuals are very good at improvising and spotting opportunities. They tend to be flexible, relaxed nonconformists who prefer keeping their options open.

Turbulent (-T) individuals are self-conscious and sensitive to stress. They are likely to experience a wide range of emotions and to be success-driven, perfectionistic and eager to improve.

RESEARCH INSIGHT

Turbulent Debaters are the most likely personality type to be intrigued by things labeled as controversial.



STRENGTHS

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