

GRACE EVANGELISM TEACHING SERIES

LESSON 5

- GUIDELINES FOR HANDLING QUESTIONS & OBJECTIONS

I. HANDLING OBJECTIONS

- **A. Remember *the authority of the Scripture***

- 2 Timothy 3:16, James 1:18, 1 Peter 1:23-25

- B. Evaluate *the question***

- Will the unbeliever *accept the answer* or *derail the conversation*?

- Can I *answer the question* or will I need to *answer the question later*?

- C. Do not *invent an answer!***

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- **A. “How can I be certain of my salvation?”**
 1. Faith that *obeys* Christ and *flees* from sin (1 Thess 2:13, Jn 14:15, 1 Pe 2:2)
 2. The presence of the fruit of the Spirit (Matt 5:3-12, Gal 5:22-23, Matt 7:17)
 3. The Holy Spirit in the believer’s life (Rom 8:16, 1 Cor 6:19)

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- **B. “What about those who have never heard the gospel?”**
 - All are guilty (Rom 3:23)
 - The penalty doesn't change because of ignorance (Rom 2)
 - All are equally responsible before God (Rom 6:23)

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- C. “Why does evil exist? If God is good and powerful, why can’t He stop evil?”
 - If good and evil really exist, there must be a moral law.
 - If there’s a moral law, there must be a more Lawgiver.
 - This moral Lawgiver is the God of the Bible.
 - So, if one denies that God exists, there’s no basis for absolute morality.

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- **D. “In the end, everyone will be saved. It really doesn’t matter what you believe, as long as you have faith.”**
 - Faith is only as good as it’s object!
 - Man isn’t the ultimate authority.
 - John 14:6 & Acts 4:12

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- **E. “God will accept me because I’m a good person. He knows my heart, and I have done a lot of good things.”**
 - The smallest sin condemns (Matthew 5:21-30, James 2:10)
 - Our good deeds before a holy God (Isaiah 64:6)
 - Genesis 6:5 & Jeremiah 17:9

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- **F. “Isn’t the Bible full of errors?”**
 - 40 different authors, over a period of 1,500 years
 - Differences, not contradictions
 - Proverbs 30:5, Psalm 18:30
 - 2 Timothy 3:16, Hebrews 1:1-2, 2 Peter 1:21

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- **G. "I don't believe that God exists."**
 - Creation alone renders man without excuse (Rom 1 & Ps 19)
 - God's law is on the conscience (Rom 2:14-15)
 - Ultimately, man does not want to obey His law (Rom 1:18-20)

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- **H. "We cannot really know what happens when we die."**
 - Move from philosophy to the heart! (Are you afraid to die?)
 - Annihilationism (Hebrews 9:27)
 - Universalism (Matt 25:41,46)
 - "I don't believe in heaven" (Matt 6:9, 5:16, 18)
 - "I don't believe in hell." (Matt 25, 2 Thess 1:6-9)

2. SUGGESTED ANSWERS FOR COMMON QUESTIONS

- I. **“Christians are hypocrites. Forgiveness is simply an excuse for sin.”**
 - Hypocrite = play-acting, pretense, to play a part, to wear a mask
 - Many claim to be Christians but are not (Matt 7:21)
 - Salvation is not a license to sin (Romans 6)
 - God is our standard of perfection, not the Christian

QUESTIONS ABOUT HANDLING OBJECTIONS OR QUESTIONS EVANGELISM?

- Reminder to review Memory cards 1-4
- Encouragement to “What is the gospel?” by Gregg Gilbert
- Encouragement to be faithfully praying for unbelievers on your list