

## For the Harvest Podcast #1 - Discovery Evangelism

00:00:01:06 - 00:00:03:27

I just think for anybody who wants to start something new

00:00:03:27 - 00:00:06:27

whether it's a church campus ministry  
or even a group.

00:00:06:28 - 00:00:08:16

It's evangelistic

00:00:08:16 - 00:00:11:16

and especially if you don't know  
a lot of people where you're going

00:00:12:07 - 00:00:15:00

Discovery Evangelism is the fastest method

00:00:15:00 - 00:00:17:19

to find and reach  
and be able to pull together

00:00:17:19 - 00:00:20:19

a group

00:00:23:15 - 00:00:24:24

Hey, thanks for joining us

00:00:24:24 - 00:00:29:01

for the very first For the Harvest Podcast  
with the Worcesters.

00:00:29:11 - 00:00:32:26

I've got Three Worcesters here  
joining us today.

00:00:32:26 - 00:00:36:12

So we'll first go around and introduce  
who we are.

00:00:36:12 - 00:00:38:04

We're gonna have a conversation

00:00:38:04 - 00:00:41:16

about accelerating evangelistic growth  
through planting.

00:00:42:00 - 00:00:44:26

So first John Worcester, John,  
can you tell us

00:00:44:26 - 00:00:47:25

a little bit about your history  
and your background?

00:00:48:04 - 00:00:52:15

yeah, I became a Christian at 20 and began  
starting things

00:00:52:15 - 00:00:54:20

by winning people of Christ  
starting things from the very beginning

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and I'll tell you a little story  
about that later.

00:00:56:28 - 00:01:00:00

But I've been planting churches  
and training church planters since then

00:01:00:01 - 00:01:02:18

and John goes all over the world  
to do that.

00:01:02:19 - 00:01:08:00

And I've been blessed by his Legacy  
and in ministry, so I'm excited to get to

00:01:08:01 - 00:01:10:12

share some of these things  
with you and speaking of legacy.

00:01:10:12 - 00:01:14:03

We have two of John's sons

who are also in ministry.

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So Paul, would you tell us  
a little bit about yourself?

00:01:16:05 - 00:01:22:15

I grew up obviously with seeing dad  
doing his thing in action planting churches

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and God called me to ministry  
as a freshman in college

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And since then I've,

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I think I have some of my spiritual  
gifts are one of them is evangelism.

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And so I've just always been really,  
focused on reaching,

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non-Christians and helping,  
equip, equip leaders.

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And even funny thing  
is, even my email signature

00:01:45:06 - 00:01:48:06

is the same name  
as this podcast for the harvest.

00:01:48:06 - 00:01:52:02

It's been since college for the harvest  
in Christ, for the harvest.

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And so, but, I moved from The University of Oklahoma

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graduated to Chico, California, and,  
I spent most of my ministry so far in Chico.

00:02:04:14 - 00:02:10:00

And, we've seen hundreds of students  
come to Christ. And now I live on Oahu.

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Kind of for my wife's health issues.

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It's kind of... That's a whole other story.

00:02:15:17 - 00:02:19:04

But, now I also work for the North  
American Mission Board

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equipping mainly collegiate leaders on how to accelerate  
evangelistic momentum in their ministries

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and also create cultures of disciple  
making and mission mobilization as well.

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So that's kind of

00:02:30:20 - 00:02:37:22

my life is all wrapped up in, equipping leaders to do this stuff  
We're gonna be talking on the podcast.

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Awesome. Thanks, Paul. Look forward to hearing from you  
as we move ahead.

00:02:41:18 - 00:02:44:19

David, what about you? Can you tell us about yourself?

00:02:44:19 - 00:02:49:08

Yeah. So I've also I obviously grew up in my dad's house,

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and I came to Christ at an early age  
and we went to OU together, actually.

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Which was awesome.

00:02:55:07 - 00:02:59:17

Got trained together at the Oklahoma  
Collegiate Ministry there

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and both of us kind of got our feet wet in  
evangelism, started evangelistic Bible studies together

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and doing evangelism on campus as well.

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And then I went on staff  
joined their staff for two years

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with the college ministry at Oklahoma.

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And then there's a, at the same time that Paul moved to Chico,  
I actually moved to San Diego.

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to start a college ministry at San Diego State.

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So I was doing that for about ten years,  
and then about six years ago, I moved.

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I just stayed in San Diego

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at San Diego State area and  
started a church, Compass Church

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And now I'm at a church  
called Pathways Church,

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where we're in conversations  
about merging with Compass

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and kind of creating campus  
as a site of Pathways Church.

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And so I'm doing evangelism  
through the local church now

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and I'm really excited about that.

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This weekend we just baptized 12 people,  
which is really exciting

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and are excited to see, you know,  
so I kind of have like

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A dual heart of focus like...

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I love doing ministry on the college campus,  
but then now the figuring out

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how to do that in the community  
and with those kinds of people.

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And so just really excited  
for this podcast.

00:04:13:25 - 00:04:15:14

Yeah. And I'm Stephen Daniel.

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I, I've actually been deeply impacted  
by the ministries of all the Worcester's.

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There's actually another two Worcester  
sons, that I went to college with at

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UTA University of Texas at Arlington

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and I also was really impacted  
by the Baptist Student Ministry there.

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And I know they out of all the people  
my age that I knew at that time and probably since

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they just had this mark of  
whole life dedication to Gospel advance

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like "For the Harvest."

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That's been the theme of the Worcester lineage  
that I've interacted with over the years.

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And so I recently back in November,  
got to start working with John,

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to help begin try to package  
and take some of his principles

00:04:57:06 - 00:05:02:13

around harvesting like Jesus,

and try to get them, spread even further.

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And, and so that's why we're excited  
to launch this podcast.

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It's one of the steps we're taking

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to help get the principles out there  
so more people can be blessed by them.

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And so I just wanted to give a moment  
for you guys to hear, What are you excited about?

00:05:18:21 - 00:05:22:00

What are you thinking that like  
this podcast is going to accomplish...

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by getting it out there?

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I feel like every time  
we all get together in person

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we're sitting out in the living room

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and it becomes like a full on podcast  
episode or mini conference.

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We'll sit there for 2 or 3 hours  
until, like, one of us gets antsy

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and we want to go play settlers  
or something, or surf.



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But so often we're like, taking notes  
and just like...

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oh, we need to get these principles  
that dad has been living out

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for 40 plus years or 50 years now

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it's just... we have to share these  
with the world, because

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I really think they're game changing.

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For anyone that wants to see  
evangelistic growth in their ministry.

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whether it's a church or a campus ministry  
or even a youth ministry...

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I think anyone that really wants  
to see people reached for the gospel.

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These are tried and true principles  
that my motive is to kind of

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glean as much from dad, from John as possible.

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I agree.

00:06:22:18 - 00:06:26:01

And I think that there's  
some things that are just...

00:06:26:01 - 00:06:29:20

they seem like they're just...  
slight tweaks in the way.

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You know, a lot of people have different podcasts

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to listen to or different ways  
of thinking about evangelism

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but the principles that our dad has...

00:06:39:27 - 00:06:43:16

there's just a slightly different way  
of looking at it.

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that I think can make a huge impact  
in the way you actually do evangelism.

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So that's what I'm really excited about

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is introducing some of the things that maybe are  
not as popular as they used to be

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or other people just haven't really  
been thinking about it in the same way

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that these kind of paradigms  
Can really, be kind of like that extra,

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whatever, like the slight edge  
that puts people over the top.

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but actually reaching people for Christ.

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And so to me,  
that's what makes me really excited

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is like the things that most people are not saying

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I think that we can help bring to  
the table through these discussions.

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I think it might be interesting  
to give a little background

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on why I look at things a little differently

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and do ministry a little differently,  
or think about it

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is that, when I became a Christian,  
I had a radical turnaround

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and, I began to share my faith

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and people started responding  
when I went back to my hometown,

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and I ended up starting a Bible study.

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And I had never been to a Bible study  
before.

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And I had you starting  
going to church yet.

00:07:49:09 - 00:07:54:18  
but the Bible study group,  
It went from myself to about 30 people.

00:07:54:18 - 00:07:56:15  
We baptized nine that summer.

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And, so it sort of was like  
I was thrust into ministry

00:08:00:16 - 00:08:03:25  
with just having two things in mind,  
a conversion experience.

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And I had read through the New Testament a  
couple times, the first couple months as a new Christian.

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So I had the New Testament  
and I had a conversion experience,

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and I just did the simple, natural  
things that are talked about in Scripture.

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I really followed what Jesus did and not all  
the traditions and things that are normally good.

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So I think that might be  
an interesting way to think about that.

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Some of those principles  
I sort of lived them out.

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And then now I've been trying to go back  
and reconstruct Scripture

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why they worked, how they worked  
and put it together that way.

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Yeah, I definitely have recognized that, in  
like coming to fruition in your ministry, John

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and you're one of the people that I most, hear and  
see this conviction

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that the holy Spirit, moving into someone's heart,  
like actual conversion experience

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and the scriptures has enough power  
to change somebody

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so much that they can actually start  
sharing their faith pretty quickly.

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It doesn't require a long runway training  
to get them to start doing evangelism

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And so I've just been blessed to see the impact of that,  
people quickly get involved in that.

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After coming to faith in your ministry.

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you know, we got to train some of John's  
principals in India a few months back.

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And we were interacting with this organization that's seen a ton of fruit.

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We're talking with 28,000 house churches in the last 18 years.

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They got a lot of things going well in the area of evangelism.

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And so when we got to go there and John was teaching his "Harvest like Jesus" principles

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they said, this is actually describing via biblical principle

00:09:43:26 - 00:09:46:28

what we've been seeing God doing for the last 18 years.

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And so that was really affirming for us and for just to, to see how...

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it's very real in all parts of the world, different cultures.

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And obviously across time as we looked at the principles in Jesus's day,

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but also they're still playing out, in modern day as well.

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One of the principles that I've heard you talk about, John

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and I mean, I've definitely seen all of the Worcester's doing for the last 15 years that I've known you guys.

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Is this idea of different ways to do evangelism

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and in particular, one way that John refers to discovery evangelism.

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And I was just hoping John, could you just tell us a little bit about that

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I'd love to hear, different ways you all are seeing that play out in ministry.

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Okay. Yeah, sure.

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And that's one of the more exciting principles that I like.

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I do like to talk about, discovery evangelism.

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It's a term that we use.

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I'll give you some examples of it, but I really got that again from Jesus.

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And when and I really believe that John chapters 1-4

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give the first few weeks of Jesus' ministry

how he started his movement.

00:11:00:01 - 00:11:03:26

And, when you first start off  
and you look at John chapter one,

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you think about, well,  
How did Jesus go about doing evangelism?

00:11:09:16 - 00:11:12:18

What was his method?  
And all the way through 1-4.

00:11:12:18 - 00:11:19:10

And he basically went and sought out  
those that God had prepared.

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He was searching. He was trying to find  
those that God was working in their hearts

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and drawing to himself, and began  
to share the gospel with them.

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And, of course, you remember,  
he went to John the Baptist meetings

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And there in John chapter one,  
Who'd you find?

00:11:36:25 - 00:11:42:09

Well you found the Jews, which God had prepared in some ways,  
but then you also found the most repentant,

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seeking-after-God Jews out of that whole people group.

00:11:46:27 - 00:11:51:17

So Jesus went there,



and that's where he found Andrew, and John

00:11:51:17 - 00:11:55:21

had us little Bible study with them,  
I would call it, because Jesus was talking.

00:11:55:21 - 00:11:57:21

It wasn't. Maybe he didn't have the Bible there,  
but he was talking.

00:11:57:21 - 00:12:01:11

So it was the Word of God.  
I was there with them.

00:12:01:11 - 00:12:06:17

And that was the start of the whole movement.  
And then they went on.

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And there are other kinds of evangelism  
That begins to flow right from that.

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You can also see in John 1-4, where they did  
oikos evangelism - household evangelism.

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So, so Andrew went and got Peter,  
and Peter and Andrew talked about,

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they went and got Philip,  
and then Philip went and got Nathaniel.

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And you kind of see this whole chain reaction.

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Then later you see other ways of evangelism  
as you go, Jesus did that after 4 that's another way.

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He's discovering the woman at the well.

and then there was a large group kind of thing.

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Basically he did sort of a team,  
a corporate kind of evangelism.

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So I just, I think for anybody  
who wants to start something new,

00:12:44:17 - 00:12:48:15

whether it's the church. campus ministry  
or even a group, that's evangelistic,

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and especially if you don't know  
a lot of people where you're going.

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Discovery Evangelism is the fastest method  
to find and reach and begin to pull together a group.

00:12:59:06 - 00:13:05:19

A short summary of what it would be is like discovering  
those who are already ready to receive the gospel.

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So you're finding those, or at least  
really close to receiving the gospel,

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you know, and a kind of a theme verse. You could say  
maybe for the whole podcast for us would be John 4:35

00:13:16:18 - 00:13:24:01

And Jesus says, I tell you, open your eyes  
and look at the fields, they are ripe for harvest.

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And so... I love that because that's "For the harvest."

00:13:26:29 - 00:13:31:16

But there's many people, you know, they go after,

Okay, the hardest people, that's fine.

00:13:31:16 - 00:13:35:11

But what about the people that are  
That is like actually seeking God?

00:13:35:11 - 00:13:38:12

and they're in this context,  
even when Jesus said this,

00:13:38:12 - 00:13:42:26

there was a group of Samaritans  
walking towards him from the city.

00:13:43:03 - 00:13:46:09

And so he's looking at this crowd of people,  
he's like, hey, wake up guys!

00:13:46:17 - 00:13:49:09

You're worried about food,  
but I'm doing work

00:13:49:09 - 00:13:52:01

and there's all these people  
that are ready to receive the gospel.

00:13:52:01 - 00:13:55:11

And so that's one of the things that's  
been kind of a foundation stone

00:13:55:11 - 00:14:01:10

for Paul and my and our dad's ministry...  
And Stephen. Is that when we go into a place,

00:14:01:10 - 00:14:05:26

we believe that there are people  
who God has divinely appointed

00:14:05:26 - 00:14:09:17

to receive what we're saying.  
And if you believe that

00:14:09:17 - 00:14:13:29

you believe that people are going to come to Christ that changes the way that you do evangelism.

00:14:14:01 - 00:14:18:13

So you're spreading the seed  
like a wild man, indiscriminately,

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just like, doing a seed-sowing fool  
Throwing it all out there.

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We can say who will receive it?

00:14:24:23 - 00:14:28:03

And it's just amazing what God  
does when you have that mentality

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Paul, I don't know  
if you have any other thoughts on that.

00:14:31:06 - 00:14:32:03

Yes, I do,

00:14:36:03 - 00:14:42:29

Yeah, I mean, in a similar passage, Matthew 9  
when Jesus said "he looked at the crowds with compassion...

00:14:42:29 - 00:14:46:28

and he said the the harvest is plentiful,  
But the laborers are few.

00:14:47:00 - 00:14:50:02

Ask the Lord of the harvest  
to send out laborers into his field."

00:14:50:14 - 00:14:55:02

Man, just thinking about that...  
The problem is not with the harvest, right?

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The harvest is plentiful.

The problem is a lack of laborers.

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But that's the problem.

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So there are more people in our communities  
that are willing to hear and respond to the gospel

00:15:08:03 - 00:15:11:25

than there are Christians willing  
to share the gospel with them

00:15:11:25 - 00:15:17:17

like that, to me  
That is the greatest tragedy in the world.

00:15:17:17 - 00:15:21:15

because there are people that God is moving in  
that God is drawing

00:15:21:15 - 00:15:26:26

that people have been praying for for years, and  
they're sitting there unharvested.

00:15:27:09 - 00:15:34:26

And so our job as laborers is to know that  
and to believe that, and to go into the harvest fields

00:15:35:09 - 00:15:38:24

and discover people that God's  
already working in.

00:15:39:05 - 00:15:45:00

And I've found that there's a direct connection to  
how many people you share the gospel with

00:15:45:00 - 00:15:49:28

and how many people you lead to Christ.

00:15:49:18 - 00:15:50:24

Imagine that!

00:15:50:24 - 00:15:54:08

When you go into a community,  
you're just sharing,

00:15:54:09 - 00:15:57:28

turning over every stone,  
looking under every nook and cranny

00:15:58:05 - 00:16:00:22

and saturating a whole area with the gospel.

00:16:00:22 - 00:16:04:29

And you know, there is in,  
overseas missions and other places,

00:16:04:29 - 00:16:08:11

there are difficult places that are more  
hard, more difficult than others.

00:16:08:19 - 00:16:15:20

But when someone's committed to getting the gospel  
out to a large number of people

00:16:15:20 - 00:16:22:25

Without fail...people come to Christ! Like, when you  
are really committed to that and resolve to that

00:16:22:25 - 00:16:31:08

that sowing broadly principle or discovery evangelism,  
I even call the divine Easter egg hunt, right?

00:16:31:08 - 00:16:34:25

It's cheesy, but it helps people  
remember is like they're there!

00:16:34:25 - 00:16:41:15

When I see my daughter doing an Easter egg hunt,  
There's so much joy in trying to find the egg because it's there.

00:16:41:18 - 00:16:47:19

And so we get the privilege and the joy of discovering  
people that God is already at work in.

00:16:47:19 - 00:16:52:18

That's, I think, the metaphor "For the harvest."  
We use that term a lot, but the reality is

00:16:52:27 - 00:16:56:05

there's only, I guess, a few days  
or a week or whatever,

00:16:56:15 - 00:16:59:27

that unless you, you reap it, it's  
going to die on the vine.

00:16:59:27 - 00:17:03:14

And so there's also a sense of urgency  
that there are people

00:17:03:27 - 00:17:08:13

that are they're sitting there, you know,  
they're like, and I like the ripe wheat.

00:17:08:13 - 00:17:14:08

And then what they do is they gather and harvest.  
They gather with all their friends and neighbors.

00:17:14:08 - 00:17:17:08

Hey, we've got to bring in this harvest or  
we're going to waste it.

00:17:17:08 - 00:17:22:04

And so there is also an urgency  
that God wants all people to be saved.

00:17:22:04 - 00:17:24:19

And there's one God and one mediator  
between God and people.

00:17:24:19 - 00:17:29:19

And so we got to go, we got to get them,  
while the harvest is ripe.

00:17:30:01 - 00:17:34:04

One thing I want to point out,  
back in the study of John 1-4

00:17:34:04 - 00:17:42:04

that passage you brought out from John 4:34-38  
That was the best that I could understand.

00:17:42:04 - 00:17:45:00

I think I can back this up, but the best I can  
Understand...

00:17:45:00 - 00:17:49:11

that was the first official teaching  
that Jesus gave to future church planters.

00:17:49:27 - 00:17:52:09

He actually taught them some things  
in that thing.

00:17:52:09 - 00:17:55:08

And he, you know, where he got their interest up

00:17:55:17 - 00:18:00:17

by the whole fact of, about the eating, you know,  
I have food you don't know about

00:18:00:17 - 00:18:04:21

and I think talking about doing evangelism, but,  
but then he goes into it

00:18:04:21 - 00:18:08:08

and he describes the ripe harvest field.  
He says:

00:18:08:08 - 00:18:14:01

I sent... you notice in that passage,  
He says, "I sent you to reap."

00:18:15:02 - 00:18:17:21

And so he contrasted sowers and reapers.

00:18:17:21 - 00:18:21:22

Sowers in that sense are kind of like a  
"four-months and then the harvest kind of person"



00:18:21:22 - 00:18:26:28

who is cultivating and working in the field  
and trying to win people and doing the cultivating

00:18:26:28 - 00:18:29:09

I call it cultivated evangelism,  
which is a great thing...

00:18:29:09 - 00:18:32:09

I don't want to put that down one minute,  
because that's what most Christians do.

00:18:32:14 - 00:18:34:29

But if you're going to be a planter,  
you're going to start something new.

00:18:34:29 - 00:18:38:28

You want to do something more than just cultivate  
evangelism, four-months and the harvest.

00:18:38:28 - 00:18:41:27

You want to get in and you want to find...  
you want to reap

00:18:41:27 - 00:18:44:04

those who God has already done some work in.

00:18:44:04 - 00:18:46:21

Now they have to make a decision.  
But God is drawing them.

00:18:46:21 - 00:18:51:10

God is working and we can watch to see  
how God is working in their lives.

00:18:51:10 - 00:18:52:24

I just think that's a beautiful passage.

00:18:52:24 - 00:18:55:24

I think if you study that carefully,  
you come out with some convictions.

00:18:56:08 - 00:18:59:08

Reap the ripe, reap the ripe.

00:18:59:11 - 00:19:05:01

See, you all have covered kind of covered a high level of this concept of discovery evangelism

00:19:05:01 - 00:19:06:15

and then biblical support for it.

00:19:06:15 - 00:19:09:00

But I want to take it down to the very practical.

00:19:09:00 - 00:19:12:15

because you've all been very hands-on in ministry for many years.

00:19:13:02 - 00:19:17:08

And so could you just share some ways that you have personally done

00:19:17:08 - 00:19:22:09

or equipped others to do discovery evangelism, and what does that look like in your context?

00:19:22:28 - 00:19:27:02

Yeah, it's one of the tools that we're seeing a lot of fruit

00:19:27:02 - 00:19:30:06

across college ministries and youth ministries

00:19:30:06 - 00:19:33:08

and churches are adopting it as well is gospel appointments.

00:19:33:08 - 00:19:42:10

And really, it is anyone that shows up at a church service or an event sponsored by the ministry.

00:19:42:14 - 00:19:44:00

We set up an appointment with them.

00:19:44:00 - 00:19:47:12

And so especially on a college campus,  
It's kind of a recruitment culture.

00:19:47:12 - 00:19:51:08

The fraternities will meet with you to make sure  
you're cool enough to join and all that.

00:19:51:08 - 00:19:54:07

And we set up an appointment...  
say there's ten new students

00:19:54:07 - 00:19:58:02

we'll set up an appointment with...  
We'll probably get eight of them that night.

00:19:58:02 - 00:20:01:24

We'll set up that appointment and,  
we'll hear their story,

00:20:02:12 - 00:20:05:07

share our story,  
and then share God's story.

00:20:05:07 - 00:20:09:13

And so the first meeting  
we're sharing the gospel with them

00:20:09:13 - 00:20:13:16

we've seen every ministry that  
adopts that simple practice

00:20:13:16 - 00:20:17:10

ends up almost doubling the amount of people  
that they're leading to Christ.

00:20:17:10 - 00:20:21:16

just because they're getting the students  
on the front lines of sharing.

00:20:21:16 - 00:20:25:28

And I think the best person to reach another student  
with the gospel is a student.

00:20:25:28 - 00:20:29:21

And so that's that's the principle  
we're seeing in the collegiate space.

00:20:30:00 - 00:20:33:02

One cool story we had about 50 leaders.

00:20:33:09 - 00:20:36:27

And this is kind of after  
ten years of building this ministry,

00:20:37:04 - 00:20:39:26

we were at this place,  
we had 50 student leaders,

00:20:39:26 - 00:20:41:24

and I got them all together  
before the school year.

00:20:41:24 - 00:20:47:12

And I said, what would happen if we share the  
gospel with 1,000 students this school year?

00:20:48:00 - 00:20:51:06

And, one of the guys in the back,  
a skater guy, was like,

00:20:51:26 - 00:20:54:17

"I think some people would get saved,  
you know?"

00:20:54:17 - 00:21:00:23

I was like, yes, Chico State the  
Harvard of the West, that's us, you know.

00:21:00:23 - 00:21:07:00

and we did the math  $50 \times 20 = 1,000$ , right?

00:21:07:00 - 00:21:13:09

So if each of us went out and shared with one  
person a week that school year

00:21:13:09 - 00:21:15:06

There are about 30 weeks in the school year.

00:21:15:07 - 00:21:20:02

we could miss some weeks... we could share  
with 1,000 students on our campus.

00:21:20:17 - 00:21:25:08

So we went out and we shared personally  
with about 600 that year.

00:21:25:14 - 00:21:27:21

So we fell way short of our 1000 goal.

00:21:27:21 - 00:21:33:14

But that year we saw people coming to Christ.  
Almost every day of the school year.

00:21:33:14 - 00:21:37:22

We saw 207 professions of faith in one year.

00:21:37:22 - 00:21:44:29

We had a private group thread on my phone  
And it was just blowing up with gospel conversations

00:21:44:29 - 00:21:47:03

and people making professions of faith.

00:21:47:03 - 00:21:51:14

And in our baptism services, it was like  
this incredible movement of God.

00:21:52:05 - 00:21:55:03

And so that's like a practical way.

00:21:55:03 - 00:21:58:03

I'd say, make it hard to go to hell  
in your communities,

00:21:58:09 - 00:22:02:02

Like just saturate your community

with the gospel.

00:22:02:02 - 00:22:06:20

So, yeah, another application of that  
is in the local church setting is,

00:22:06:20 - 00:22:10:20

You know, we have our services.  
The way we describe it is

00:22:10:20 - 00:22:13:24

we have a it's a family gathering,  
but we're always expecting guests.

00:22:13:24 - 00:22:15:26

And so if you're expecting guests

00:22:15:26 - 00:22:20:07

and you are going to roll out the red carpet,  
you make it a great experience for them.

00:22:20:07 - 00:22:22:17

And we preach the gospel almost every week.

00:22:22:17 - 00:22:25:17

And then we do these things  
Called connect cards – connection cards

00:22:26:02 - 00:22:27:11

and then people fill those out.

00:22:27:11 - 00:22:31:19

And so that's kind of how we've done within  
the local church, a lot of gospel appointments

00:22:31:19 - 00:22:33:09

is to use those connect cards.

00:22:33:12 - 00:22:35:28

And I actually developed  
what I call the Next Step Scene

00:22:35:28 - 00:22:40:00

where there's a team of people who do that follow up, with the next steps,

00:22:40:00 - 00:22:44:07

and they meet with people personally and share the gospel and do gospel appointments

00:22:44:07 - 00:22:47:06

So the gospel appointments can work within the local church

00:22:47:06 - 00:22:51:23

as well as campus ministry. So it's not just the age-specific thing.

00:22:51:23 - 00:22:55:03

And so I think that there's like kind of the two pronged approach

00:22:55:03 - 00:22:58:04

of having some kind of a large group where you can invite people into

00:22:58:04 - 00:23:02:19

or fun events or different things, and then you have the, the larger group

00:23:02:19 - 00:23:08:02

and then you have the one-on-one or, you know, very small group gospel conversations

00:23:08:02 - 00:23:11:00

like we see Jesus having with Nicodemus in John 3.

00:23:11:11 - 00:23:12:28

He had like maybe the first gospel appointment

00:23:14:01 - 00:23:18:03

Who knows? It sounds like Nicodemus set it up. He was curious.

00:23:17:24 - 00:23:21:21

You could argue that.

00:23:21:21 - 00:23:24:14

So I think that's at least  
the two-pronged approach –

00:23:24:14 - 00:23:26:14

Having something large  
and then having something small.

00:23:26:14 - 00:23:30:27

The other thing that we've been experimenting  
with is the Discovery Bible studies,

00:23:30:27 - 00:23:33:25

which is a little bit like a small group

00:23:33:25 - 00:23:38:20

where you actually just start discussing  
The Bible is more long-term with that.

00:23:38:20 - 00:23:43:29

and I'd say two things have been distinguished  
here already in both those illustrations.

00:23:43:29 - 00:23:47:16

One is, is personal discovery evangelism

00:23:47:25 - 00:23:51:22

and then the other, David is talking about is more  
of a corporate or team discovery evangelism.

00:23:51:22 - 00:23:54:29

By getting lots of people,  
lots of Christians together

00:23:54:29 - 00:23:59:15

working together in their, to share the gospel

00:23:59:15 - 00:24:03:01

Having platforms to share the gospel with,  
with their friends and those kinds of things.



00:24:03:01 - 00:24:08:11

So you have both forms of discovery evangelism,  
kind of shown here by what these guys say.

00:24:08:11 - 00:24:11:26

Another thing you haven't mentioned,  
and I know you do this on the campuses too

00:24:11:26 - 00:24:14:16

even before you have the gospel appointments  
even before you do events,

00:24:14:16 - 00:24:18:03

you need these 30-second surveys  
where you're now talking with people

00:24:18:03 - 00:24:23:08

and that's the initial contact a lot of times.  
And then they have interest from that

00:24:23:08 - 00:24:26:03

and then they'll come to an event  
or they'll come to a meeting.

00:24:26:03 - 00:24:28:03

But that's also key.

00:24:28:03 - 00:24:30:11

And we've done some of those things as well.

00:24:30:11 - 00:24:33:20

In church planting where,  
I don't know, I go to a city sometimes,

00:24:33:20 - 00:24:36:08

I don't know anybody, and how  
Am I going to meet people?

00:24:36:12 - 00:24:39:08

Well, I could go to Starbucks and sit  
around and hope someone talks to me

00:24:39:08 - 00:24:42:10

but, that's slow...  
one story on that.

00:24:42:10 - 00:24:43:08

And you guys have some  
stories you can tell too

00:24:43:08 - 00:24:49:08

One story I'll share. As I was, doing this  
on my second church plant in California

00:24:50:00 - 00:24:55:00

and we're going door to door  
and I came to this one door

00:24:55:17 - 00:24:58:11

and I just did this little  
listening survey that we did.

00:24:58:11 - 00:25:01:19

And when the guy opened the door,

00:25:02:04 - 00:25:05:08

and I told him that I was going  
to ask him some questions.

00:25:05:20 - 00:25:09:23

And, if he if he would be willing to,  
to answer a couple questions for me.

00:25:09:23 - 00:25:13:24

I told him I was starting a church  
and his jaw just dropped.

00:25:14:10 - 00:25:17:20

I was in the shower and I have  
never been to church before.

00:25:17:20 - 00:25:21:15

He was a non-Christian. He hadn't  
been to church before and he says:

00:25:21:15 - 00:25:24:15

"I just felt like something God  
or something had spoken to me

00:25:24:20 - 00:25:26:14  
that he was going to reveal himself to me."

00:25:26:14 - 00:25:30:11  
God had prepared him.  
God had impressed something upon him.

00:25:30:11 - 00:25:32:22  
And then he started  
coming to a Bible study.

00:25:32:22 - 00:25:35:14  
We started right next to his house.  
Somebody else that we surveyed

00:25:35:14 - 00:25:39:02  
and his girlfriend that he  
was living with, she started coming.

00:25:39:07 - 00:25:41:11  
And then within a week or so,  
they accepted Christ.

00:25:41:11 - 00:25:46:12  
And then the next house over survey again,  
no shower experience, but the survey again.

00:25:46:12 - 00:25:50:16  
And, there was a couple there. They were  
interested and came to the Bible study,

00:25:50:16 - 00:25:53:01  
both of them. They had been living together.  
They both became Christians.

00:25:53:01 - 00:25:58:11  
And that was the core four converts  
That was the start of this new church.

00:25:58:11 - 00:26:01:15

Very, very exciting.  
But you had to get out there.

00:26:01:15 - 00:26:03:26  
And it wasn't easy for me to get  
out there and to do that.

00:26:03:26 - 00:26:06:06  
Oh, I'm not a troubled witness or whatever.

00:26:06:06 - 00:26:12:15  
But I got out there, and you have  
to get face to face with people somehow

00:26:12:15 - 00:26:19:04  
and find out, ask them questions to see  
if they may be interested in taking the next step

00:26:19:04 - 00:26:24:21  
Later on, about 30 years later,  
I met the same guy

00:26:24:21 - 00:26:26:28  
he became an elder in the church,  
all that kind of stuff.

00:26:26:28 - 00:26:31:14  
But I met up with him again after about 30 years,  
and he told me something I didn't know.

00:26:31:14 - 00:26:34:20  
He said that that night before  
he went into that shower experience,

00:26:35:12 - 00:26:39:19  
He said that he had a loaded gun.  
He was ready to shoot his brains out.

00:26:39:19 - 00:26:45:03  
So anyway, that's just a graphic story  
of discovery evangelism at work.

00:26:45:03 - 00:26:46:10

That was pretty exciting.

00:26:46:10 - 00:26:50:17

Another kind of two-by-two evangelism:  
Initiative Evangelism is similar.

00:26:50:17 - 00:26:53:17

Similar kind of survey approach  
that we would do on campus.

00:26:53:22 - 00:27:00:14

We had a guy named John, the week before  
he was in a depressive state as well

00:27:00:24 - 00:27:04:08

and he said, God, if you're real,  
show me that you're real.

00:27:04:26 - 00:27:09:07

And the next week, two of our leaders  
walked up to him just doing a survey,

00:27:09:25 - 00:27:12:25

and they led him to Christ on the spot,  
you know?

00:27:13:01 - 00:27:19:11

And since then, John has led teams  
to go do two-by-two evangelism.

00:27:19:12 - 00:27:23:14

And he's personally led about a  
dozen people to Christ himself.

00:27:23:28 - 00:27:28:13

So please don't tell me...  
or don't tell our students in Chico

00:27:28:13 - 00:27:31:20

That that type of evangelism  
doesn't work anymore.

00:27:31:20 - 00:27:36:24

Like keep that to yourself!

00:27:36:24 - 00:27:41:12

So there are different types of evangelism  
for different types of people.

00:27:41:12 - 00:27:47:22

And I think a ministry that's really seeing fruit  
usually is firing on all cylinders.

00:27:47:22 - 00:27:52:27

They do large groups, they have  
some way to do initiative evangelism.

00:27:52:27 - 00:27:55:27

And then they also do cultivated  
relational evangelism.

00:27:55:27 - 00:27:58:26

So the best kind of evangelism  
is the kind that you do.

00:27:58:26 - 00:27:59:25

Right.

00:27:59:25 - 00:28:06:13

So your way of doing evangelism is better than  
other people's way of not doing evangelism, you know?

00:28:06:13 - 00:28:10:00

I was thinking of one story  
We had a guy named Gabriel.

00:28:10:00 - 00:28:15:06

and from what I remember, he was also  
met through discovery, evangelism

00:28:15:06 - 00:28:18:22

Like another huge thing is when you have a  
mission team, that's a huge opportunity.

00:28:18:23 - 00:28:20:27

You get this influx of people that they can go out,

00:28:20:27 - 00:28:23:09

they can share the gospel,  
they can invite people,

00:28:23:09 - 00:28:27:02

rather than just remodeling your  
building or doing something like that.

00:28:27:02 - 00:28:30:28

Getting them actually meeting people  
and inviting people to something cool.

00:28:30:28 - 00:28:37:08

But anyway...Gabriel ended up coming to Christ,  
and now he's led multiple Discovery Bible studies.

00:28:37:08 - 00:28:40:00

He's leading others to Christ  
and baptizing people.

00:28:40:00 - 00:28:40:26

And so you never know.

00:28:40:26 - 00:28:43:29

I mean, sometimes you feel like, oh, man,  
Why are we doing this?

00:28:43:29 - 00:28:46:15

But, you know, all it takes  
is one person like that.

00:28:46:15 - 00:28:49:15

You reach them and they are  
going to be a multiplier to you.

00:28:49:21 - 00:28:52:03

And then the other cool thing  
about the Initiative Evangelism

00:28:52:03 - 00:28:56:16

It also trains the other people.

00:28:56:18 - 00:28:59:27

Sometimes it's even better for training  
than it is for actual evangelism

00:29:00:01 - 00:29:02:18

You're bringing those people with you  
to your experience

00:29:02:18 - 00:29:05:17

and sometimes it's their first time  
of ever seen their faith.

00:29:05:24 - 00:29:08:26

And then, you know what?  
I've heard people say is

00:29:08:26 - 00:29:10:23

If they won't go with you  
in the planned times...

00:29:10:23 - 00:29:13:12

They probably won't do it  
in unplanned times.

00:29:13:12 - 00:29:19:18

And so I think that's a really good  
tool in your tool belt to not neglect

00:29:19:19 - 00:29:24:06

you just got back from a mission trip  
to Taiwan. Right, David?

00:29:24:06 - 00:29:26:17

Yeah.

00:29:26:17 - 00:29:29:10

What your mission trip did  
was discovery evangelism.

00:29:29:17 - 00:29:34:05

You said something about how Andy  
described the discovery evangelism.



00:29:34:05 - 00:29:40:03

Oh yeah. He uses the term "treasure hunting"  
He says, "like every person you meet

00:29:40:03 - 00:29:42:14

Is someone that's created in the image of God,

00:29:42:14 - 00:29:44:27

someone who's a priceless treasure to God."

00:29:44:27 - 00:29:47:29

And you're trying to find the people  
that that God

00:29:47:29 - 00:29:51:06

is, you know, is preparing, to receive him

00:29:51:06 - 00:29:54:26

And that's another cool way to look at it.  
Treasure hunting.

00:29:54:26 - 00:29:58:26

Discovery evangelism is a great  
tool for trips,

00:29:58:26 - 00:30:01:24

you know, for going in and going someplace  
where you don't know anybody.

00:30:01:24 - 00:30:03:22

You're looking and you're finding those people.

00:30:03:22 - 00:30:08:00

So whenever you're doing mission trips  
and you're doing, you know, little local trips

00:30:06:26 - 00:30:10:13

I call mini mission trips in your ministry field

00:30:10:23 - 00:30:15:03

kind of going out. And this is a great  
method to get get started with things

00:30:15:03 - 00:30:18:02

You know, I also pastor a church here  
in Parkville, Missouri,

00:30:18:02 - 00:30:21:26

and I try to help launch a church in the town  
next door.

00:30:21:26 - 00:30:24:05

And we had a mission team coming.

00:30:24:05 - 00:30:28:29

And so we really tried to apply  
these principles to that mission trip.

00:30:29:10 - 00:30:33:22

And we had a team about six people aggressively  
trying to meet as many as they could.

00:30:34:05 - 00:30:34:26

And share their faith.

00:30:34:26 - 00:30:39:04

And they were using the spiritual survey  
method, knocking on doors at apartments

00:30:39:04 - 00:30:42:18

and just trying to quickly  
get into those gospel conversations.

00:30:43:03 - 00:30:47:28

And and we saw two people, make  
professions of faith during that time.

00:30:47:29 - 00:30:53:00

And it was just over about a two  
and a half blitz, day period.

00:30:53:17 - 00:30:55:00

And it was like sprints

00:30:55:00 - 00:30:59:03

like sprinting to try to get as many

as you can during that period of time.

00:30:59:04 - 00:31:02:08

And that was really refreshing  
to see that happen.

00:31:02:21 - 00:31:07:23

So I know Discovery Evangelism is alive  
and well in California and in Missouri.

00:31:07:23 - 00:31:12:06

So one of the things that, I've  
heard John say many times

00:31:12:06 - 00:31:17:09

is that evangelism involves both the picking  
of the ripe fruit and the packing,

00:31:18:02 - 00:31:20:20

because it involves  
kind of gathering the ripe fruit

00:31:20:20 - 00:31:24:01

and we've kind of touched on this  
a few times at Discovery Bible Studies.

00:31:24:01 - 00:31:27:28

But, John, I just wonder if you could talk  
a little bit about your thinking

00:31:27:28 - 00:31:29:18

and some of the principles behind that?

00:31:29:18 - 00:31:35:24

Yeah, and that the term we like to use  
is, evangelistic growth.

00:31:35:29 - 00:31:37:22

You put those two words together.

00:31:37:22 - 00:31:41:06

It's not just evangelizing,  
helping people... winning people to Christ

00:31:41:06 - 00:31:44:14

but then also seeing the body of Christ,  
the church grow,

00:31:44:14 - 00:31:46:23

whether it's a group, or a ministry or a church.

00:31:46:23 - 00:31:50:24

And so you really want to see both.  
Evangelism includes both those things.

00:31:50:24 - 00:31:55:00

But we have found...  
and we'll get into a whole podcast on this

00:31:53:23 - 00:31:56:27

In the next month or so.

00:31:57:04 - 00:32:00:22

But we have found  
that when you have a new Christian

00:32:00:22 - 00:32:05:06

and you can bring him into a group  
where it's mainly other new Christians

00:32:05:28 - 00:32:09:15

and mainly and a whole meeting  
designed at that level

00:32:09:15 - 00:32:11:19

that they can help a new  
Christian to really grow.

00:32:12:02 - 00:32:14:04

They stick so much better.

00:32:14:04 - 00:32:18:02

And non-Christian actually come  
and see these new changed lives.

00:32:18:02 - 00:32:19:25

And it's actually a good evangelism tool.

00:32:19:25 - 00:32:25:29

So we see the creating of new groups filled with  
and designed for what we call faith-beginners

00:32:25:29 - 00:32:31:27

where if somebody is in Christ  
or have just come to Christ

00:32:31:27 - 00:32:37:21

we have found these to be a very powerful  
combination tool to go along with Discovery Evangelism

00:32:37:21 - 00:32:42:21

and all of the kinds of evangelism  
to plug them into something new; getting started.

00:32:42:21 - 00:32:46:20

You guys might want to comment on that, too.  
I think it's important.

00:32:46:20 - 00:32:50:08

I think that deserves a whole episode,  
to be honest.

00:32:50:08 - 00:32:56:10

But I do think you think about it this way.  
This is the way I explain it.

00:32:56:10 - 00:33:00:08

Your community is more like  
a waffle than a pancake.

00:33:01:11 - 00:33:05:19

And we want to get the syrup of the gospel  
into every nook and cranny.

00:33:05:19 - 00:33:10:09

If you're OCD, you want to get every, the syrup  
into every part of the waffle.

00:33:10:18 - 00:33:15:14

But, we want to do that. We want to send laborers  
into every affinity group.

00:33:15:14 - 00:33:20:23  
Every apartment complex,  
every group of oikos is a term

00:33:20:23 - 00:33:24:09  
a lot of missiologists use  
"the group of friends and the community."

00:33:24:09 - 00:33:28:16  
And so if you can start a  
group around a new believer,

00:33:28:16 - 00:33:33:08  
there's a good chance some of that new believer's  
Friends will be interested in the gospel.

00:33:33:08 - 00:33:40:20  
And so creating simple, reproducible  
groups around maybe a person of peace or a new believer

00:33:40:20 - 00:33:42:29  
That can be a game changer.

00:33:42:29 - 00:33:46:24  
And so we saw on the college campus,  
we saw a lot of fruit

00:33:46:24 - 00:33:52:08  
from starting Discovery Bible studies in  
athletic teams or fraternities

00:33:52:08 - 00:33:54:27  
or dorms, or a certain dorm hall.

00:33:54:27 - 00:33:57:00  
because these people already  
hung out with each other

00:33:57:00 - 00:34:01:21  
And they felt comfortable

in bringing their friends to that group

00:34:01:21 - 00:34:04:20

before they would even bring it  
to our large weekly meeting.

00:34:04:20 - 00:34:08:06

And so that's definitely something  
to put in the tool belt

00:34:09:08 - 00:34:14:08

Is starting Discovery Groups in affinity groups  
or "oikos's" or whatever you want to call it.

00:34:14:08 - 00:34:19:24

This isn't just theories, but especially for  
my dad, he's doing it right now.

00:34:19:24 - 00:34:21:03

He has one in his neighborhood.

00:34:21:03 - 00:34:25:04

He's doing a Discovery Bible study,  
with just his surrounding neighbors.

00:34:25:04 - 00:34:31:11

And there was one with some guys from our  
church, a group of new and nonbelievers.

00:34:31:11 - 00:34:35:09

And two of those guys recently got baptized.

00:34:35:09 - 00:34:37:18

Which was awesome.

00:34:37:18- 00:34:41:08

My dad got to help baptize at least one  
of them, I think maybe both.

00:34:41:08 - 00:34:49:10

They even made their own group name:  
They called it The Compadres.

00:34:49:10 - 00:34:52:08

Now, he's been away for a few weeks.

00:34:52:08 - 00:34:56:03

And one of those brand new believer  
guys has had a chance to start leading that group

00:34:56:03 - 00:35:03:04

It's such a simple, reproducible way.  
You only have to be one step ahead to lead it.

00:35:03:04 - 00:35:09:27

And so it's messy, but we're excited  
to be even doing it.

00:35:09:27 - 00:35:12:23

Because, I think a lot of people when they  
hear about it.

00:35:12:23 - 00:35:20:07

they hear about movements overseas and there's  
unique factors that make movements happen.

00:35:20:22 - 00:35:25:07

But some of the principles can be  
applied to whatever situation you're in,

00:35:25:08 - 00:35:28:26

and God can do whatever he wants to do,  
wherever he wants to do it.

00:35:28:26 - 00:35:33:13

And so we want to just apply the  
principles that are biblical principles

00:35:33:13 - 00:35:38:00

and then the Holy Spirit and let the  
Word of God kind of unleashes the Holy Spirit.

00:35:38:00 - 00:35:41:07

I mean, he's not leased anyway,  
but we want to let him work.



00:35:41:15 - 00:35:46:01

The Word of God is like a lion, you just let  
the lion loose and let it let us do its work.

00:35:46:01 - 00:35:51:00

We're just letting the word work in people's lives  
and then trusting God for the results.

00:35:51:01 - 00:35:54:04

And it's a really powerful process.

00:35:54:04 - 00:36:01:01

Recently, and in our ministry, I've seen two guys  
who have come to faith, and I can't take any credit.

00:36:01:06 - 00:36:04:05

Because all what happened  
was they read the book of John,

00:36:04:11 - 00:36:08:17

and along the way, in reading  
the book of John, God Saved them.

00:36:08:27 - 00:36:12:08

And it's just such a testament  
to the power of the Word of God

00:36:12:12 - 00:36:17:13

and the power of doing something  
that causes them to get around the Word of God

00:36:16:15 - 00:36:21:24

Can do so much and change  
the eternity for people.

00:36:22:07 - 00:36:25:20

Well, we've got a lot more great stuff,  
Coming Up.

00:36:25:20 - 00:36:28:16

We've already alluded to some of  
these Discovery Bible studies.

00:36:28:16 - 00:36:31:22

We'll probably end up picking that up  
on our next discussion

00:36:31:22 - 00:36:35:00

and other things like the  
life-cycle of a church

00:36:35:00 - 00:36:39:18

and different ways of approaching,  
church life along the way.

00:36:39:18 - 00:36:42:18

So I'm looking forward to some  
of these future conversations.

00:36:42:18 - 00:36:45:18

Any last things to say  
before we wrap up our time today?

00:36:46:02 - 00:36:56:04

Yeah, I think there's a theme I try to encourage  
people, that is, "don't leave the God part out."

00:36:56:04 - 00:37:00:03

because sometimes we have all of our systems,  
all of our strategies, and we're so smart.

00:37:00:03 - 00:37:03:04

I think some people are too smart  
for their own good, right?

00:37:03:04 - 00:37:08:01

And we need to realize that God  
is sovereign, God is in control.

00:37:08:01 - 00:37:11:01

And I don't care where you land on the  
theological spectrum on that,

00:37:11:01 - 00:37:15:07

but God is moving and we get  
to participate with him.

00:37:15:16 - 00:37:23:02

And I think God is honored by our faith and in the fact that we are trying multiple things to get the gospel out

00:37:23:02 - 00:37:25:24

Early on in my ministry, I was struggling with discouragement

00:37:25:24 - 00:37:30:27

and God used the passage. It's Jesus talking to the Apostle Paul in a dream.

00:37:30:27 - 00:37:34:09

He said, "For I'm with you.  
For no one is going to attack or harm you,

00:37:34:09 - 00:37:38:16

I have many people in this city"  
and God used that.

00:37:38:16 - 00:37:43:12

It just encouraged me that God had many people that he was working on on my campus.

00:37:43:24 - 00:37:47:06

And just a reminder that this is God's work

00:37:47:11 - 00:37:51:05

and I'll pray to the Lord of the harvest.  
Right?

00:37:51:05 - 00:37:54:04

It's not our harvest, it's God's harvest.

00:37:54:04 - 00:37:58:16

And so when we participate with him, it's like it really takes the pressure off.

00:37:58:16 - 00:38:01:06

And the most exciting thing  
you can participate in

00:38:01:06 - 00:38:05:06

Is just stepping in and kind of asking,  
Where is God moving?

00:38:05:06 - 00:38:08:28

And the way you find out where God is moving?  
I share the gospel.

00:38:09:19 - 00:38:13:14

That's how you find out. If you want to see  
God works, shares the gospel.

00:38:13:27 - 00:38:17:17

If you want to watch, you want experience  
the power of God, share the gospel.

00:38:17:19 - 00:38:21:10

Amen. Ecclesiastes 11:6 says,  
sow your seed in the morning,

00:38:21:10 - 00:38:25:11

and at evening let not your hands  
Be idle. for you do not know which will succeed,

00:38:25:11 - 00:38:28:06

whether this or that, whether both  
will do equally well.

00:38:28:25 - 00:38:31:17

And I think that's exactly  
what Paul is saying

00:38:31:17 - 00:38:36:05

If you don't know until you  
sow. You don't know until you sow.

00:38:36:05 - 00:38:39:24

and it's also like we're talking about  
there's like all different types of evangelism.

00:38:39:24 - 00:38:44:04

Some places a certain type will work,  
Some situations and people of a certain type will work.

00:38:44:15 - 00:38:49:01

And we are just, you know, again, seed  
sowing fools. Throwing it all out there.

00:38:49:12 - 00:38:52:25

And then we are letting God  
be the one that brings people in.

00:38:52:25 - 00:38:55:25

And there's so much freedom  
in that we can trust God.

00:38:56:01 - 00:38:58:07

If we're being faithful with  
what God is, wanting us to do

00:38:58:07 - 00:38:59:23

and the other thing I found with  
this verse

00:38:59:23 - 00:39:04:20

is sometimes the thing that we plan, the thing  
that we work really hard on, it kind of dies

00:39:04:20 - 00:39:06:08

It doesn't do any good. Right?

00:39:06:08 - 00:39:12:07

But then God just brings someone to us that have  
no effort of our own and works in amazing ways.

00:39:12:07 - 00:39:13:29

And so I think God sees our faithfulness,

00:39:13:29 - 00:39:16:28

He sees people that are laboring in the harvest.

00:39:17:15 - 00:39:23:07

And then he likes to pour out his blessing  
on people that are faithfully doing that.

00:39:23:07 - 00:39:27:02

So I just I want that to be an encouragement

00:39:27:02 - 00:39:29:01

Because you don't know what  
God will choose to bless.

00:39:29:01 - 00:39:33:26

But we just need to be faithful.  
And let God bring it through.

00:39:34:06 - 00:39:40:02

I'll just add one addition to one of the things  
that David mentioned about that Bible study.

00:39:40:02 - 00:39:42:05

We had it last night,  
the one in the neighborhood

00:39:42:05 - 00:39:47:08

and one of the men in the Bible study,  
He has never gone to church before,

00:39:47:08 - 00:39:53:28

and his wife actually grew up in a pastor's home.  
But she'd been away from church for many years,

00:39:53:28 - 00:40:00:02

and he started coming to the Bible study and  
Has come to like six of them so far

00:40:00:02 - 00:40:05:06

We're going through the Gospel of John  
and this last week or so, he told me.

00:40:05:06 - 00:40:09:00

"You know, John..." You know,  
we've been reading John 1,2,3

00:40:09:00 - 00:40:11:20

and a lot about John the Baptist  
and baptisms and stuff like that.

00:40:11:20 - 00:40:14:08

He said, "You know, I think I'm about ready to get baptized."

00:40:14:08 - 00:40:19:02

He's a 45 year old dad,  
But it's just exciting.

00:40:19:02 - 00:40:22:04

So we haven't baptized him yet  
but we're going to explain the gospel a bit more.

00:40:22:04 - 00:40:27:00

But we see God working, like you said  
The Word of God itself is powerful.

00:40:27:05 - 00:40:30:20

We just need to point to Jesus  
Point to the Word of God.

00:40:30:20 - 00:40:33:15

and the gospel itself is the  
power of God to salvation.

00:40:33:15 - 00:40:36:12

Anyway, I appreciate you guys spending the time,

00:40:36:12 - 00:40:40:18

doing this with me, and getting us started with this thing.

00:40:40:18 - 00:40:43:11

Well, thank you so much for helping us  
kick off the inaugural,

00:40:43:11 - 00:40:46:11

"For the Harvest" with the Worcester's podcast.

00:40:46:16 - 00:40:49:09

So look forward to our next conversations here.