

PRINCIPLES OF PREPARATION FOR SOUL WINNERS

1 PREPARE YOURSELF WITH THE RIGHT ATTITUDE (2 Timothy 2:23–26):

- A. Be humble and don't try to impress them with your knowledge (2:25).
- B. Let God change them (2:25).
- C. Find everything you can agree with and compliment them (2:23).
- D. Stay calm and be patient (2:24).
- E. Appeal to their senses and reasoning as well as Scripture (2:26).

2 PREPARE YOURSELF WITH THE RIGHT ACTION (Mark 16:15):

- A. Stay with the Gospel (2 Corinthians 2:2).
- B. Ask them if they're going to heaven and how they got saved.
- C. Share with them what the Bible teaches about salvation.

3 PREPARE YOURSELF WITH THE RIGHT ANSWERS (1 Peter 3:15, Acts 17:2):

A. *"I don't want to talk about religion"*

RESPONSE: "I really didn't want to talk about religion, but I was hoping we could talk about something very important in my life. Do you want to go to heaven? Are you going there? Could you tell me a little about your relationship with God and how you got saved?"

B. *"I already know enough about the Bible"*

RESPONSE: "Do you ever have the feeling you could learn more? Do you know what the Gospel is? In your study of Scripture, what do you feel the Bible teaches about how a person gets saved? Are you saved? Tell me about your conversion."

C. *"Religion is too confusing"*

RESPONSE: "You're right. Have you studied with other groups who've been confusing? Did they ever explain to you what the Gospel is? What did they say it was? What is it to you? Wouldn't you think God would want us to know in simple terms His will for us today? (1 John 5:13)."

D. *"One church is just as good as another"*

RESPONSE: "Almost every church has something good about it. Yet, wouldn't you agree that they have some differences? The real issue is: 'What do they teach about the Gospel' (refer to Gal. 1:6–8). What do you believe about the Gospel? Are you saved? Tell me about it..."

E. *"I'm not interested in changing churches"*

RESPONSE: "Not too many people are loyal to their church these days. I can see that you really love God. When did you start getting serious about church and your relationship with God? How old were you when you got saved? Can you tell me more about this?"

F. *"You guys think you're the only ones going to heaven"*

RESPONSE: "I believe like you do. Everyone who loves God and does His will is going to heaven. If the Lord were to come back right now, would you go to heaven? That's great! When did you get saved and what happened?"